

AGENDA APPENDIX

Ordinary Meeting of Council

Wednesday 28 May 2014

AGENDA ITEM FOR SEPARATE DISTRIBUTION TO COUNCILLORS AND EXECUTIVE LEADERSHIP TEAM DUE TO DOCUMENT SIZE.

THE ITEM IS ACCESSIBLE VIA THE COUNCIL WEBSITE OR BY CONTACTING GOVERNANCE ON 03 5662 9222.

E.6 NEW POLICY FOR ADOPTION - LEASING POLICY 2014

DEPARTMENT OF SUSTAINABILITY AND ENVIRONMENT – "CROWN LAND LEASING POLICY VICTORIA 2010

Department of Sustainability and Environment

Leasing Policy for Crown Land in Victoria 2010



Contents

1. Objective of the Policy
2. Scope of the Policy
3. Strategic Framework
4. Background
5. Leasing Principles .5 5.1 Summary of Leasing Principles .5 5.2 Principle 1 – to provide benefits to the public through leasing .5 5.3 Principle 2 – to ensure consistency and transparency in leasing .6 5.3.1 Approval to lease .7
5.3.2 Allocating leases in a fair and equitable manner .9 5.3.3 Ensuring leases contain appropriate terms and conditions. .10 5.3.3.1 Lease term .10 5.3.3.2 Options .12 5.3.3.3 Variation of lease terms and conditions .12 5.3.3.4 Rent and rent valuations .13 5.3.3.5 Ownership and maintenance of existing and new improvements .14 5.3.3.7 Assignment and mortgage .14 5.3.3.8 Insurance .14 5.3.3.9 Financial security .14 5.3.3.10 Over holding .14
 5.4 Principle 3 – to manage leased crown land in an ecologically sustainable manner. 6. Definitions. 16

1. Objective of the Policy

Crown land is a valuable public asset and it is essential that it is managed wisely to maximise social, environmental and economic benefits to the State. With the increasing pressures of population growth and environmental stress, the Victorian Government recognises the importance of having a robust and relevant policy for the leasing of Victoria's valuable Crown land.

The objective of this policy is to provide a consistent framework for the leasing of Crown land by formalising 'Crown Land Leasing Principles' at a State-wide level. These principles will guide land managers, existing tenants and prospective tenants, help inform decision making around leasing and improve community awareness of government policy for the leasing of Crown land.

The policy will provide a basis for the development of more detailed Crown land leasing guidelines. These will be provided in a separate document to be prepared following wider stakeholder consultation.

2. Scope of the Policy

This policy will apply to leasing under the:

- Crown Land (Reserves) Act 1978
- Forests Act 1958
- Land Act 1958.

It is relevant to land managers, tenants and prospective tenants. The policy will apply to Crown land leasing by the Department of Sustainability and Environment (DSE), Parks Victoria, trustees and committees of management appointed under the *Crown Land (Reserves) Act 1978.* It will apply to the granting of new leases and the renewal of leases. It will also apply to agreement to lease made under the *Crown Land (Reserves) Act 1978, Act 1958* and *Land Act 1958.* It will not apply to leases which are not administered under these Acts.

This policy will come into effect from 13 October 2010.

3. Strategic Framework

In August 2009 amendments made under the *Crown Land Acts Amendment (Lease and Licence Terms) Act 2009* extended the maximum lease terms from 21 to 65 years for land reserved under the *Crown Land (Reserves) Act 1978* and the *Forests Act 1958*. The Crown Land Leasing Principles provide guidance on the use of the new leasing provisions.

The Crown land leasing policy is consistent with the Victorian Government's White Paper for Land and Biodiversity at a time of Climate Change, which aims to 'Better manage public land and the ecosystem benefits it provides'. This white paper builds on *Our Environment Our Future: Sustainability Action Statement*, released in 2006, which made a commitment to incorporate ecologically sustainable development (ESD) concepts into government projects.

The policy will also contribute to the *Growing Victoria Together* goal of 'Building friendly, confident and safe communities' which aims to increase participation in community activities and create stronger social support networks.

4. Background

4.1 Leasing Crown land in Victoria

About one-third of Victoria (approximately 8 million hectares) is Crown land. About 7.4 million hectares comprises national parks and state forest managed under the *National Parks Act 1975* and the *Forests Act 1958*. The balance is reserved under the provisions of the *Crown Land (Reserves) Act 1978* or unreserved under the *Land Act 1958*.

The Minister for Environment and Climate Change is responsible for the administration of the *Crown Land (Reserves) Act 1978*, the *Forests Act 1958* and *Land Act 1958*. These Acts enable leases to be granted over Crown land.

A lease is an agreement in which the landlord agrees to give a tenant the exclusive right to occupy land for a specific term, subject to the lease terms and conditions. A lease differs from a licence in that a licence gives permission to the holder to carry out a permitted activity without the right of exclusive occupation.

Most leasing of Crown land in Victoria is on land reserved under the *Crown Land* (*Reserves*) *Act 1978*. Reserved Crown land supports a wide range of uses such as sports grounds, parks, foreshores, hospitals and municipal buildings. There are approximately 7,400 Crown land reserves in Victoria and these are managed by a diverse range of land managers including local government, statutory bodies or government agencies (such as Parks Victoria). Land managers are appointed as a committee of management or trustees under the *Crown Land (Reserves) Act 1978*. Under this Act, the Minister, committee of management or trustees may grant a lease. A committee of management or trustees must obtain approval of the Minister to grant a lease.



The Minister alone has authority to grant leases under the *Land Act 1958* and the *Forests Act 1958*. DSE manages a portfolio of leases granted under these Acts for a range of commercial, recreational and other uses.

Leasing enables the community to use and enjoy Crown land, particularly through the provision of recreational, cultural and sporting facilities as well as for commercial uses such as restaurants, caravan parks and marinas. It is also available to government for major projects on Crown land such as hospitals or other important public infrastructure.

This policy is comprised of three principles:

- to provide benefits to the public through leasing
- to ensure consistency and transparency in leasing
- to manage leased Crown land in an ecologically sustainable manner.

4.2 Legislation governing Crown land leasing in Victoria

Crown Land (Reserves) Act 1978 (Vic)

The Crown Land (Reserves) Act 1978 enables reservation of land for a range of public purposes, stipulates how reserved land must be dealt with and prescribes some governance arrangements for committees of management appointed to manage reserved land.

The leasing provisions in the *Crown Land (Reserves) Act 1978* are used to authorise a wide range of leases for commercial and non-commercial purposes on reserved Crown land.

Land Act 1958 (Vic)

This Act deals with sale, grants and occupation of Crown land in Victoria. Examples of 'occupation' include leases for agricultural purposes and industrial purposes.

Forests Act 1958 (Vic)

This Act establishes the framework for the management, use and some conservation of forests. It also contains provisions for leasing and licensing of reserved forest by the Minister.

4.3 Legislation that affects the grant of Crown land leases

Planning and Environment Act 1987 (Vic)

This Act establishes a framework for planning the use, development and protection of land in Victoria. Crown land tenants need to comply with relevant local planning schemes and obtain any required planning permits associated with the use of leased premises.

Coastal Management Act 1995 (Vic)

This Act provides for coordinated strategic planning and management for the Victorian coast. Under the Act any proposal to use or develop coastal Crown land will require written consent from DSE.



Transport Integration Act 2010 (Vic)

This Act establishes a new requirement for land managers to consider the transport policy framework when performing any functions that might have a significant impact on the transport system.

Retail Leases Act 2003 (Vic)

This Act is the main governing legislation for retail leasing in Victoria. Leases for retail premises on Crown land granted under Crown land legislation must comply with the requirements of the *Retail Leases Act 2003*.

Aboriginal Heritage Act 2006 (Vic)

This Act provides for the protection and management of Victoria's Aboriginal heritage. It establishes a system of management plans and permits which Crown land tenants need to comply with when carrying out specified activities that may impact on Aboriginal cultural heritage.

Native Title Act 1993 (Cth)

This Act establishes a mechanism for determining claims for native title and provides for a process of authorising new leases. The granting of leases on Crown land must comply with the requirements of the Act.

Traditional Owner Settlement Act 2010 (Vic)

This Act provides for the making of agreements between the State and traditional owner groups to:

- recognise traditional owner rights and confer rights on traditional owner groups for access to, ownership or management of certain public land; and
- determine decision-making rights and other rights that may be exercised in relation to the use and development of the land or natural resources on the land.

5. Leasing Principles

5.1 Summary of Leasing Principles

Principle 1 – To provide benefits to the public through leasing

Crown land is controlled by the State for the benefit of the Victorian community.

Granting exclusive occupation of Crown land under a lease should not occur except where it can be justified in terms of benefits to the community.

Decisions to lease need to consider social, economic and environmental outcomes that may result from a lease proposal.

Principle 2 – To ensure consistency and transparency in leasing

The leasing process must be fair, open and impartial, whether the lease is allocated through a competitive selection process or through direct negotiations.

All lease proposals require the Approval in Principle of the Minister before a land manager agrees or commits to lease Crown land, as well as the Minister's approval to the terms and conditions of the lease.

Leases must contain terms and conditions which align with the permitted purpose and conform to government policy and statutory requirements.

Principle 3 – To manage leased Crown Land in an ecologically sustainable manner

All Victorians depend on the health of the State's natural assets: its water, biodiversity and land. The economic, social and cultural benefits to the community from the leasing of Crown land depend on its long-term management. Proposals to lease Crown land need to demonstrate the application of sustainable management principles.

5.2 Principle 1 – to provide benefits to the public through leasing

Crown land is controlled by the State for the benefit of the Victorian community.

Granting exclusive occupation of Crown land under a lease should not occur, except where it can be justified in terms of the benefits to the community to be derived from the lease.

Leasing should support the development of healthy communities and, where appropriate, promote investment and encourage innovation. Decisions to lease need to consider social, economic and environmental outcomes that may result from a lease proposal. Both future and present needs and opportunities should be considered. Benefits may be short or long term; direct or indirect.

Government policy and programs provide a guide in determining community benefits. Applications to lease Crown land will be assessed by land managers on their merits and an assessment will be made of potential benefits and burdens.



Guidance

Factors that may be taken into account in assessing an application to lease include, but are not limited to, the following:

 Distribution of benefits to the community
 Promotion of public health and wellbeing
 Improvement of sporting, recreational and cultural facilities
Protection of public land values
Attracting investment
Creation of employment
Promotion of tourism
Economic return to the State or land manager
 Support for the implementation of government policies or
programs
 Introduction of new skills or improved technology
Provision of new services

5.3 Principle 2 – to ensure consistency and transparency in leasing

To ensure consistency and transparency in leasing processes, and to adhere to legislative requirements, a two-stage process applies to the granting of leases. First, all lease proposals require the Approval in Principle of the Minister to lease before a land manager agrees or commits to lease Crown land. Second, all leases require the Minister's approval of the terms and conditions of the lease.

Generally, a competitive selection process will apply to the leasing of Crown land, although in special circumstances direct negotiations will be permitted. Lease allocation processes must be fair, open and impartial. Leases must contain terms and conditions which align with the permitted purpose and conform to government policy and statutory requirements.

5.3.1 Approval to lease

A two-stage process applies to the granting of leases:

Approval in Principle to lease

Proposals to lease must be submitted to DSE for Approval in Principle (AiP) by the Minister. The AiP process requires the Crown land manager or proponent to prepare a detailed submission for assessment by the Minister.

In the case of leases issued under the *Crown Land (Reserves) Act 1978*, the AiP process fulfils legislative requirements to obtain the Minister's written approval to the grant and purpose of the lease. In some cases, the Minister's decision to proceed may need to be presented to Parliament as set out in the *Crown Land (Reserves) Act 1978*.

The AiP process provides the Minister with the ability to properly review a lease proposal before the parties commit to a lease, and assess if the proposal aligns with the principles of leasing Crown land.

The Minister may direct the Crown land manager to modify aspects of a proposal to reflect legislative or government policy requirements. This process provides certainty in the planning and implementation of a lease proposal.

Approval to terms and conditions of the lease

Subject to the requirements of the AiP being achieved and a lease agreement being prepared, all lease agreements require the Minister's approval of the lease terms and conditions. If the lease is granted under the *Crown Land (Reserves) Act 1978* by a committee of management or trustees, the Minister is required to approve the terms and conditions of the lease determined by the committee of management or trustees.

The Minister enters a lease in the capacity of landlord for leases issued under the *Forests Act 1958*, the *Land Act 1958* and for *Crown Land (Reserves) Act 1978* leases greater than 21 years whether there is a committee of management/trustees or not. Leases up to 21 years under the *Crown Land (Reserves) Act 1978* can be entered into by the Minister or a committee of management/trustees.

Costs

For leases issued directly by the Minister, the lease proponent is responsible for the costs associated with the preparation of the AiP and the negotiation and preparation of the lease.

For leases issued by committees or management or trustees, the costs associated with the preparation of the AiP and the negotiation and preparation of the lease will be the responsibility of the committee of management/trustees or the lease proponent.

Guidance

The lease submission must include the following:

Background

- details of the land proposed to be leased, including the current use of the land
- purpose of the lease and activities proposed under the lease
- details of any capital works program
- timetable for implementation of the lease proposal
- evidence that the proponent has the experience, capacity and competence to manage the lease
- evidence that the proponent has the capacity to fund any developments and meet lease commitments (rental, maintenance expenses etc)
- evidence that the proposal is financially viable
- information addressing ministerial approval to the grant and purpose of the lease if the lease proposal relates to a Crown land reserve
- details of any other statutory approvals processes associated with the proposal
- details of consultation processes proposed to gauge community views on the proposal
- evaluation of potential risks.

Leasing Principles

- benefits of the proposal (Principle 1)
- the proposed method of allocating the lease and a justification for the selected process (Principle 2)
- the proposed terms and conditions of the lease (Principle 2) including:
 - lease term, including how this has been determined
 - rental structure
- how the lease proposal addresses ecological sustainable management principles (Principle 3).

The level of detail provided in the AiP submission will vary depending on the scope of the lease proposal and the issues involved. It must provide sufficient detail for the Minister to make an informed decision. The Minister may require the land manager or proponent to provide additional information.

5.3.2 Allocating leases in a fair and equitable manner

New leases

A competitive selection process will apply to the leasing of Crown land. This may be conducted through a formal lease tender process, expression of interest process or other means approved by the Minister.

The selection of tenants through a competitive selection process is particularly relevant to commercial leasing. A competitive process improves probity, and is better able to address conflicts of interest (real or perceived) and transparency in the decision-making process. It also provides an opportunity for interested parties to compete for a lease (the closed nature of direct negotiations creates a perception that private interests could influence or be seen to influence the outcome of a selection process).

There are special circumstances where it may be impractical to use a competitive process and direct negotiations are an acceptable way to achieve an outcome which serves the community interest (see below). Land managers should fully examine whether a direct negotiation process is the most suitable course of action and explore the alternatives before seeking Ministerial approval to negotiate directly with a proponent.

Regardless of whether a competitive or direct negotiation lease allocation process is used, it must be fair, open and impartial.

Renewal of lease to incumbent tenants

A proposal to grant a new lease to an incumbent tenant may be considered by the Minister subject to the same considerations as a new lease. Generally, proposals to issue a new lease to an incumbent tenant will not be considered until at least 50% of the term of the lease has expired.

Any further term of lease to an incumbent tenant will be through the grant of a new lease. A variation of lease cannot be used to extend the term of a lease to an incumbent tenant.

Ministerial approval

The final decision to allocate a lease through a direct negotiation process instead of a competitive allocation process rests with the Minister at the time of the AiP to lease. The Minister may require as a condition of the AiP that the Crown land manager or the proponent undertake a public notification process of the intention to negotiate directly.

Guidance

Circumstances that may justify direct negotiations:

- when the current market rental value of a property is low relative to the cost of conducting a competitive process; or
- when an appropriate competitive process has not produced a satisfactory lease outcome; or
- when it is clear beyond reasonable doubt that there is only one prospective tenant for a particular property asset; or
- where, after an assessment of the site, it can be determined that direct negotiation with a prospective tenant would maximise benefits to the community and/or government; or
- when the lease is short term and does not include obligations on the tenant to carry out capital works; or
- where there is evidence that conducting a competitive process may place a project of regional or state significance at risk; or
- where the only practical access is available from adjoining land owned by the proponent; or
- when it can be demonstrated that the process of selection will be open, fair and impartial.

5.3.3 Ensuring leases contain appropriate terms and conditions

Leases will contain terms and conditions which align with the purpose of the lease, conform to government policy and statutory requirements and reflect an appropriate balance between the needs of the tenant and responsibility of the landlord as manager of the Crown land.

To ensure a consistent approach to the leasing of Crown land, standard leasing documentation will be used by Crown land managers unless otherwise approved by the Minister. Land managers will ensure tenants comply with tenure conditions by establishing suitable governance structures and monitoring processes.

If a formal lease cannot be entered into until certain events have occurred (for example, planning approvals are obtained or capital works carried out), the Minister or land manager, with the approval of the Minister, may offer a prospective tenant an Agreement to Lease.

The terms of a lease will be determined on a site by site basis taking account of the following:

5.3.3.1 Lease term

The primary considerations when determining the term of any lease are the nature and significance of the proposed permitted use and development under the lease. A term of 21 years is considered sufficient to accommodate the purposes of the majority of leases,



however, it is recognised that for large-scale projects of regional or state significance, where the associated costs are inevitably higher, a longer term lease may be required.

The term granted must be appropriate to that use and not necessarily the maximum lease term permitted under the relevant Act.

Guidance

Leases up to 21 years

Leases may be granted up to 21 years in duration. Factors that will be taken into account when assessing the term of a lease will include:

- the ability of the prospective tenant to fund, resource and manage the lease over the lease term
- the level of investment to be made by the tenant under the lease
- the purpose of the lease and activities proposed under the lease
- the minimum term permitted under the *Retail Leases Act 2003* if the lease is for retail purposes.

Leases between 22 and 65 years

The Minister will only consider departures from the 21 year maximum term of lease under the *Crown Land (Reserves) Act 1978* and *Forests Act 1958* in accordance with the criteria specified in these Acts. These Acts provide that the Minister may grant leases for a term of more than 21 years, but not more than 65 years, if the Minister is satisfied that:

- the purpose of the lease is not detrimental to the purpose for which the land is reserved; and
- the proposed use, development, improvements or works specified in the lease are of a substantial nature and of a value which justifies a longer term lease; and
- the granting of a longer term lease is in the public interest.

To enable the Minister to assess any proposal to grant a lease for a term longer than 21 years under the *Crown Land (Reserves) Act 1978* and *Forests Act 1958* and to determine if the proposal is in the public interest, a business case must be prepared which provides comprehensive details of the following:

- the strategic importance (project of state or regional significance, or provision of essential services) of the proposal
- the environmental, social and economic costs and benefits associated with the lease proposal
- the capital outlays proposed and term proposed to amortise investment
- reasons demonstrating why the investment cannot be amortised within a 21 year term
- any other matters relevant to the Minister's assessment.

The onus will be on the proponent to provide the information in a business case.

Land Act 1958

The Land Act 1958 provides for the granting of leases of Crown land of up to 99 years. The Minister may grant a lease for a term not more than 21 years for any purpose and a:

- lease for a term exceeding 21 years but not more than 50 years for commercial and industrial purposes
- lease for a term exceeding 50 years but not more than 99 years for commercial and industrial purposes where the Minister is satisfied that the building structure or improvement made or to be made is of a substantial nature and of a value which justifies the term
- lease term not exceeding 99 years for any Crown improvement of a substantial nature.

Granting of leases for a term of more than 21 years under the *Land Act 1958* will be subject to the same business case requirements as those under the *Crown Land (Reserves) Act 1978* and *Forests Act 1958*.

Statutory exclusions from maximum lease terms

A maximum lease term of 21 years applies to land reserved under the *Crown* Land (Reserves) Act 1978 to conserve rare or threatened species, significant plant communities, or valuable habitat for populations of significant fauna.

5.3.3.2 Options

Leases may provide for options for further terms. The total of the initial term plus any option term(s) cannot exceed the maximum lease term specified in legislation.

5.3.3.3 Variation of lease terms and conditions

The Minister may consider a proposal for variation to the existing terms and conditions of a lease. The decision to vary a lease rests solely with the Minister.

If a proposal for variation of a lease involves substantial changes to the lease, a surrender of the lease and grant of a new lease will be required. Substantial changes to the terms of the lease would include but are not restricted to:

- the term of the lease
- the area leased
- the lease purpose.

5.3.3.4 Rent and rent valuations

Lease rentals will be determined according to the following criteria.

Commercial and private uses

All commercial leases will be subject to a market valuation by the Valuer General Victoria or a registered valuer. This valuation will determine the market value of the land, taking into account all restrictions, regulations and conditions specified in the lease document. It is preferred that rental be reviewed at three-yearly intervals during the term of the lease. The requirement for market rental valuation extends to tenants who, under the terms of their lease, undertake a mixture of community and commercial uses.

In some limited circumstances, consideration may be given to alternative rental models which will be dealt with on a case by case basis. These include:

- revenue sharing reflecting a proportion of the profit/turnover generated from the leased premises
- case by case negotiation: the rental arrangement forms part of the bid for the lease as part of a competitive allocation process
- pricing formula: site rentals are calculated on a predetermined formula.

Community use/commercial use

Community use tenants who are permitted under their lease to conduct commercial activities may be eligible for a rent subsidy. To be eligible, tenants must meet certain criteria such as:

- under the terms of its lease, the tenant provides or promotes community, cultural, sporting, recreational or similar facilities or activities
- tenants apply their profits toward promoting their objectives and prohibit the payment of any dividend or amount to their members
- activities undertaken on the leased land are not in direct competition with the same or similar services in the local area of interest.

In determining the rental, the Crown land manager may take into account such matters as the tenants' gross annual turnover in operating the leased premises, and provision of public benefits as outlined in Principle 1.

Community use

Community use tenants that, under the terms of their lease, provide solely community or social benefits will pay a minimum rent based on cost-recovery reflecting the preparation and administration of the lease. Annual minimums will be reviewed periodically to ensure that they are appropriate.

The 'burden of proof'/justification in relation to a tenant being granted a rental subsidy from market rent or paying a minimum rent lies with the tenant.



5.3.3.5 Ownership and maintenance of existing and new improvements

Unless the tenant is required under the lease to remove the improvements or structures at or before the end of the lease, all improvements and structures on the leased premises become the property of the Crown at the end of the lease term.

Generally, it is policy that all structures and improvements are to be maintained by the tenant at the tenant's cost during the lease term.

5.3.3.6 Power to sub-let

All sub-leases and sub-licences made under a lease require the consent of the land manager in its capacity as landlord. If the lease is granted by a committee of management or trustees, the committee of management or trustees must obtain the written consent to sub-let from the Minister before the tenure is entered into.

All sub-leases or sub-licences must be consistent with the purpose of the head lease and only those that satisfy the leasing principles for Crown land are to be permitted.

5.3.3.7 Assignment and mortgage

All assignments or mortgages of leases require the consent of the land manager in its capacity as landlord. If the lease is granted by the committee of management or trustees, the committee of management or trustees must obtain the Minister's prior consent to assign or mortgage the lease.

5.3.3.8 Insurance

All leases will require that the tenant hold public liability insurance. The land manager or the Minister may determine that other forms of insurance may be required under a lease as appropriate.

A minimum cover for public liability insurance will be provided under the lease.

5.3.3.9 Financial security

Generally, leases should contain provisions to ensure compliance with obligations under the lease, such as payment of rent or maintenance and repair. This may take the form of a bond, bank guarantee or similar instrument.

5.3.3.10 Over holding

If a lease expires and the tenant remains in occupation of the leased premises with the consent of the landlord, the holdover provisions in the lease will apply for, and not exceed, the period permitted by the relevant Act (if any).



5.4 Principle 3 – to manage leased crown land in an ecologically sustainable manner

All Victorians depend on the health of the State's natural assets including its water, biodiversity and land. The economic, social and cultural benefits to the community from the leasing of Crown land depend on the long-term sustainable management of this important natural resource. These benefits should be available to current generations without compromising the ability of future generations to enjoy similar benefits.

The Victorian Government's *Our Environment Our Future: Sustainability Action Statement* released in 2006 established directions towards achieving environmental sustainability. These include:

- responding to the challenge of climate change
- maintaining and restoring our natural assets
- using resources more efficiently
- reducing everyday environmental impacts.

Proposals to lease Crown land will need to demonstrate the application of these directions.

Guidance

Adapting to the future impacts of climate change

Land managers and proponents will need to consider the potential impacts of climate change when developing a lease proposal, including measures to address or mitigate the potential impacts of climate change on land and buildings over the life of the lease.

Maintaining and restoring our natural assets

- Assess the potential impacts on flora and fauna and other potential environmental impacts.
- Prevent degradation and loss of native vegetation.
- Manage pest plants and animals.
- Protect native flora and fauna.

Using resources more efficiently and reducing everyday environmental impacts

- Improve the environmental efficiency of new and existing buildings on Crown land.
- Commit to use of a publicly available Ecologically Sustainable Development program or rating tool.
- Use relevant Green Building Council of Australia Green Star Tools in major projects, with a minimum star rating to be established on a project by project basis.
- Improve the efficiency of water and energy use.
- Reduce or minimise greenhouse gas emissions.
- Maximise use of renewable or recyclable materials.
- Reduce waste.
- Implement best-practice stormwater management.

6. Definitions

Agreement to lease	An agreement under which the Minister undertakes to grant a lease to a proponent upon fulfilment of pre- conditions set out in the agreement.
Crown Land	Lands reserved and/or administered under the Crown Land (Reserves) Act 1978, Land Act 1958 and Forests Act 1958.
Land manager	Department of Sustainability and Environment, Parks Victoria, trustees or committee of management appointed under the <i>Crown Land (Reserves) Act 1978.</i>
Crown land reserve	Crown land reserved under section 4 of the <i>Crown Land</i> (<i>Reserves</i>) Act 1978.
DSE	Department of Sustainability and Environment.
Direct negotiations	Exclusive negotiations between a Crown land manager and a proponent without first undergoing a competitive process.
Lease	A contract by which one party (the landlord or lessor), in consideration of rent, grants exclusive use and possession of land to another party (the tenant or lessee) for a specified purpose and for a specified term.
Minister	Refers to the Minister responsible for the <i>Crown Land</i> (<i>Reserves</i>) <i>Act 1978</i> , <i>Forests Act 1958</i> and <i>Land Act 1958</i> or the Minister's authorised delegate.
Public land values	Land values which should be preserved and maintained for the benefit of present and future generations because of their environmental, historic, recreation, tourism, natural resource, social or cultural significance, or because of some special strategic value (such as access, fire management purposes or Crown land reserve linkages.)
Renewal of lease	The grant of a new lease to an incumbent tenant.
Standard lease document	A lease document produced in a generic format that has been approved by the Minister for Environment and Climate Change.

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