

There are all kinds of wonder to be found in Gippsland. This includes a plethora of natural curiosities from pristine coasts, to inland lakes, mountains and winter snow, forests, deserted sandy beaches, and lush vineyards. It's truly breathtaking.

Gippsland is unpretentious, humble and grounded. There is something special about its miss-match of experiences and diverse offerings that suit a diverse range of tastes.

You'll find everything you expect and more but with an unexpected twist or quirky point of difference. In Gippsland, you'll discover unique experiences that will fill you with joy, fascination and wonderment.

This styleguide outlines the elements and usage of the Gippsland brand and will be updated as the brand evolves.

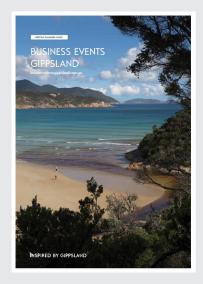
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### **HISTORY OF THE BRAND**

#### **EVOLVING FROM 'INSPIRED BY GIPPSLAND'**

'Inspired by Gippsland' has been our brand platform for over a decade. It has served Gippsland well, but as the times have changed, so have our needs. We are in a more competitive regional marketing context, where consumers demand more from their destinations and have reservations about Gippsland's ability to satisfy their needs. A new brand platform allows us to position the region closer to what consumers want and move it from 'nature only' to 'nature plus food, wine, culture and events.'







### WHO ARE WE TALKING TO?

The 'Real Seekers'- people who'll go a little bit further to immerse themselves in the serendipity only a pure, untainted region can provide.

Melburnians will be the focus but some activity targeting regional Victorians will also be included. The target audience extends across a variety of life stages from young singles, couples without children, families, older households and retirees.

# **WHAT'S OUR POSITIONING?**

Diversity of natural experiences, combined with the indulgences a modern traveller wants.

### **THE PROPOSITION**

Discover unique experiences without the pretence in Gippsland.

# **WHAT'S OUR PERSONALITY?**

Humble, unpretentious, honest, free-spirited, generous, and grounded.

### **LOGOTYPE**

#### PORTRAIT

The stacked logo is the preferred format and is to be used whenever possible.





#### LANDSCAPE

This version of the lockup is to be used instead of the preferred logo only where it may be more suitable. This may include landscape OOH formats or website headers.



#### MINIMUM SIZE:

Alternate lockup.
The 'GIPPS wonder
LAND' lockup is to be
used in cases where the
preferred logo may not
be legible, or in
conjunction with subjectfocussed messaging.



37mm



**GIPPS** wonder **LAND** 

### **LOGOTYPE**

### **CLEAR SPACE**

The height of the letter N should be used to allow sufficient clear space around the logo.



GIPPS all kinds of wonder LAND

### **LOGOTYPE**

#### DON'TS

The following are examples of logo misuse.



Don't alter the logo's proportions



Don't rotate the logo



Don't distort the logo



Don't outline the logo



Don't put the logo inside a shape



Don't colour the logo



Don't colour parts of the logo



Don't add heavy drop shadows



Don't use a gradient

### **TYPOGRAPHY**

A combination of typefaces have been chosen to deliver the campaign messaging. Please do not substitute these fonts.

#### **HEADLINES**

Typeface: National Black

# **MALLACOOTA**

**ABCDEFGHIJKLMNOPQRSTUVWXYZ** 

**PULLOUT TEXT** 

Typeface: Golden Plains

Good things come to those who wait

ABCDEFGHIJKLMNOPQRSTVVWXYZ abcdefghijklmnopgrstuvwxyz

**SUBHEADERS & BODY** 

Typeface: DIN Bold Typeface: DIN Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz

### **COLOUR PALETTE**

#### **PRIMARY**

Our brand primarily uses black and white. Colour usually comes from our imagery. C0 M0 Y0 K0 R225 G225 B225 #ffffff C0 M0 Y0 K100 R0 G0 B0 #000000

#### **TERTIARY**

Our tertiary palette includes pale hues that can be used as background colours.

There is also a natureinspired palette of greens and blues that can be used in rare cases. Please seek permission from Destination Gippsland before using. C9 M9 Y12 K0 R236 G230 B224 #eCe7e0 C0 M0 Y0 K10 R237 G237 B237 #ededed C85 M48 Y71 K61 R26 G60 B49 #1a3c31

C89 M56 Y43 K36 R28 G75 B93 #1c4b5d

C71 M25 Y100 K27 R74 G119 B41 #4a7729 C93 M60 Y24 K9 R12 G89 B135

#0c5987

C41 M19 Y98 K4 R167 G171 B34 #a7ab22

C57 M4 Y0 K0 R98 G199 B251 #62c7fb

## **IMAGERY**

The campaign photography is always the hero element in every communication touchpoint. It should feature inspiring and local natural scenes of wonderment - with a human presence always included.

The best images are those that are unexpected, niche and different from your standard cliché tourist shot. This will help convey Gippsland's idiosyncrasies and invite people to imagine themselves experiencing these different locations.

Remember that the images are our only source of colour and should be naturally rich and saturated.













# WHAT'S OUR TONE OF VOICE?

The Gippsland sense of wonder is always conveyed through images.

Short headlines should add a layer of intrigue and connect to the image. A clever twist or unexpected wordplay can help reinforce the idiosyncratic Gippsland positioning. Always try to avoid cliché tourist industry vernacular.

Body copy needs to be short and concise, personable, and helpful to clearly communicate the single-minded proposition in each ad – whether that be a Hub, Pillar or Product.

#### **WRITE LIKE THIS**

Use a casual, conversational tone from one friend to another to avoid sounding too formal. Choose an active present tense voice over the passive to engage the reader. Call out the quirky examples of products or experiences.

#### **EXAMPLE**

Mallacoota. Unwind in this pretty coastal town that's blessed with Victoria's warmest winter temperatures and the most diverse Instagram ready landscapes.

#### **NOT LIKE THIS**

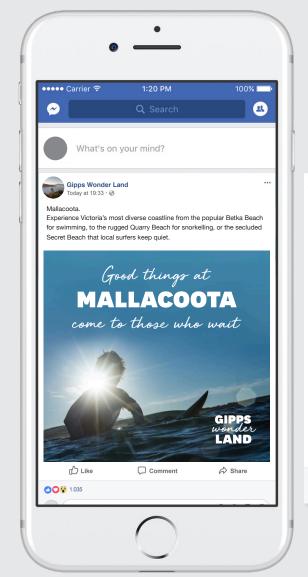
Avoid cliché tourism words or phrases such as stunning, awe-inspiring, breathtaking, scenic, a stone's throw, treat your tastebuds etc. Don't use unnecessary words, and copy should never be pointless or rambling.

#### **EXAMPLE**

Mallacoota. One of Gippsland's many great escapes with stunning views, awe-inspiring coastal walks and must see hinterland.

# WHAT'S OUR TONE OF VOICE?

**SOCIAL** Facebook post.





### **MESSAGING**

Our messaging options are designed to be flexibe within two main structures — brand focused or subject focused.

The examples shown indicate some of the possibilities of each structure.

Each highlight a key tourist benefit of a sub-region, activity theme, or business.

### **CAMPAIGN HASHTAG**

Our campaign hashtag is #gippswonderland.

#### **BRAND FOCUSED**

Featuring a tailored version of the 'GIPPS...
LAND' line talking to the tourist benefit of key sub-regions, activity themes, or businesses.





GIPPS the LAND of local produce

#### SUBJECT FOCUSED

Featuring the tourist benefit around key sub-regions, activity themes, or businesses.

The 'GIPPS wonder LAND' lockup would also appear in this communication.







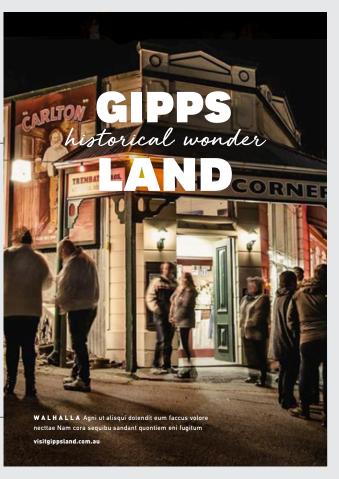
GIPPS wonder LAND GIPPS wonder LAND GIPPS wonder LAND

# **MESSAGING EXAMPLE**BRAND FOCUSED

Headline: Brand focused.

Subline: Highlights key sub-region.

### PRINT



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### MREC





Headline: GIPPSLAND animates to separate and reveal category line inbetween.

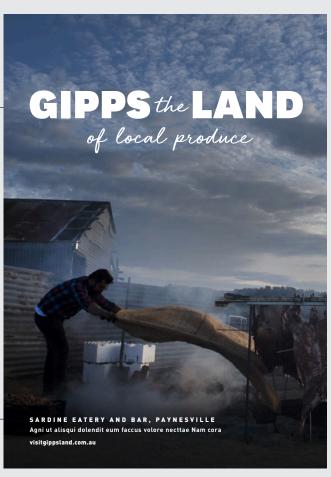
Vision: Camera slowly moves in closer.

# **MESSAGING EXAMPLE**BRAND FOCUSED

Headline: Brand focused.

Subline: Highlights key business and location.

#### **PRINT**



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### **MREC**





Headline: GIPPSLAND animates to separate and reveal category line inbetween.

Vision: Camera slowly moves in closer.

# MESSAGING EXAMPLE

**BRAND FOCUSED** 

Headline: Brand focused.

Subline: Highlights key festival and location.

#### **PRINT**



#### **LEADERBOARD**



Vision: Camera slowly moves down.

### **MREC**





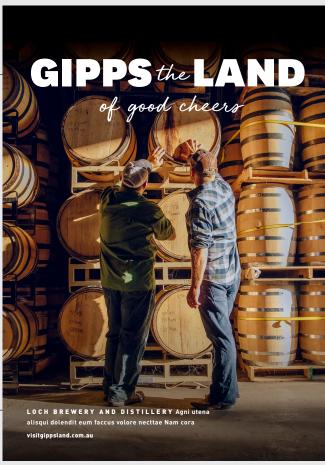
Headline: GIPPSLAND animates to separate and reveal category line inbetween.

Vision: Camera slowly moves in closer.

# **MESSAGING EXAMPLE BRAND FOCUSED**

Headline: Brand focused.

**PRINT** 



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### MREC





Headline: GIPPSLAND animates to separate and reveal category line inbetween.

Vision: Camera slowly moves in closer.

Subline: Highlights key business and location.

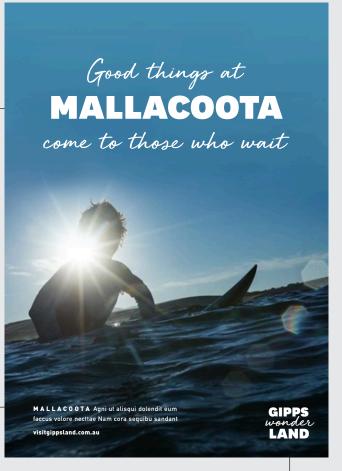
# **MESSAGING EXAMPLE**

**SUBJECT FOCUSED** 

Headline: Subject focused to highlight key location. —

Subline: Highlights key location.

#### **PRINT**



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### **MREC**





Headline: First headline dissolves to reveal the second.

Vision: Camera slowly moves closer.

# MESSAGING EXAMPLE SUBJECT FOCUSED

Headline: Subject focused to highlight key festival and location.

#### **PRINT**



#### LEADERBOARD



Vision: Camera slowly moves down.

#### **MREC**





Headline: First headline dissolves to reveal the second.

Vision: Camera slowly moves closer.

Subline: Highlights key festival.

# MESSAGING EXAMPLE SUBJECT FOCUSED

Headline: Subject focused to highlight key business.

**PRINT** 



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### **MREC**





Headline: First headline dissolves to reveal the second.

Vision: Camera slowly pans to the left.

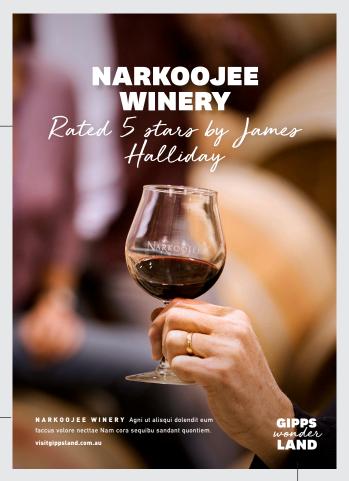
Subline: Highlights key business.

# MESSAGING EXAMPLE SUBJECT FOCUSED

Headline: Subject focused to highlight key business.

Subline: Highlights key business and location.

#### PRINT



#### **LEADERBOARD**



Vision: Camera slowly moves down.

#### **MREC**





Headline: First headline dissolves to reveal the second.

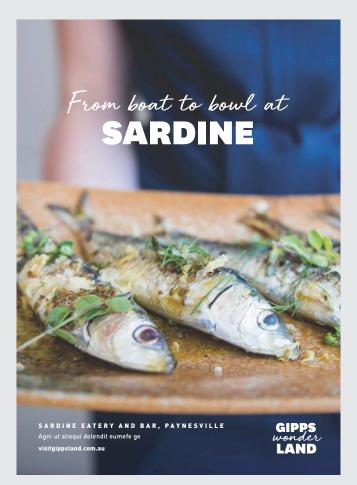
Vision: Camera slowly pans to the right.

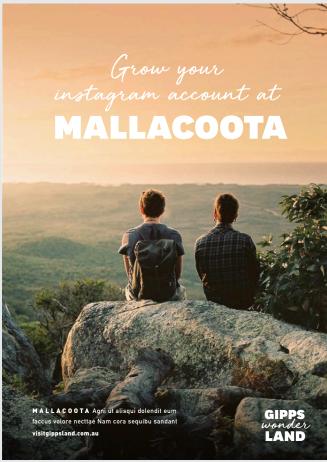
# REGIONAL FLEXIBILITY TO SUIT YOUR SHIRE

We hope you are as excited about the launch of the new travel brand for Gippsland as we are. On the following pages are some examples of how you can talk to your shire using the new campaign styleguide. What you will see is just a sample of what can be achieved. So we would like to work with you on your specific area challenges, and help create exciting content that is tailored to your needs.

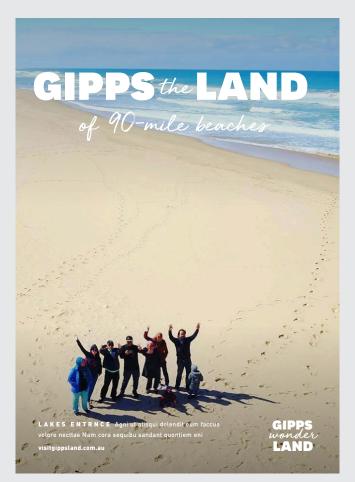
Working with us and using the new campaign styleguide is easy. Please get in contact via admin@destinationgippsland.com.au

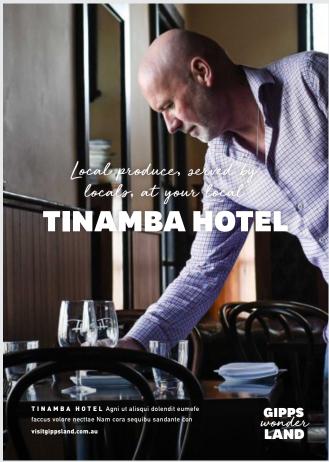
# REGIONAL FLEXIBILITY EAST GIPPSLAND





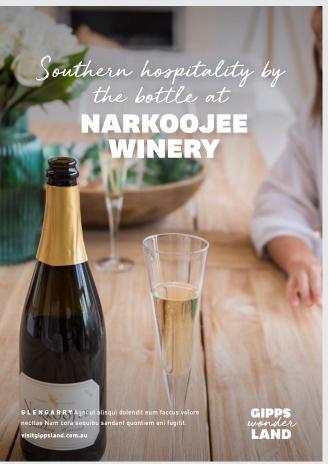
# **REGIONAL FLEXIBILITY**WELLINGTON



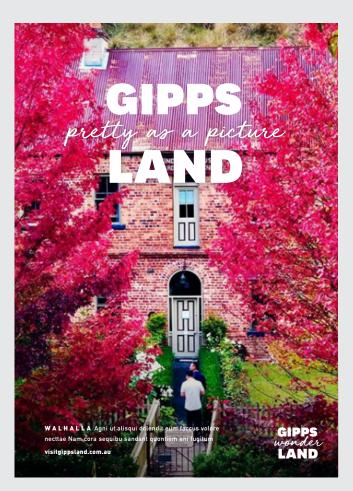


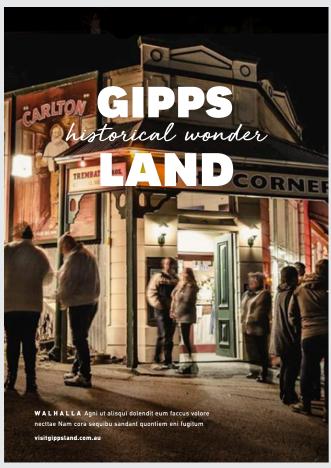
# REGIONAL FLEXIBILITY LA TROBE CITY



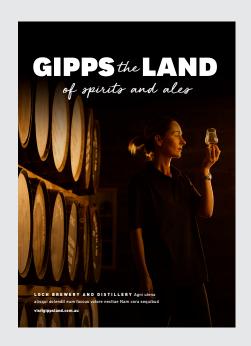


# **REGIONAL FLEXIBILITY**BAW BAW





# **REGIONAL FLEXIBILITY**SOUTH GIPPSLAND





# **REGIONAL FLEXIBILITY**BASS COAST

