

# AGENDA APPENDIX Council Meeting Wednesday 28 September 2016

AGENDA ITEM FOR SEPARATE DISTRIBUTION TO COUNCILLORS AND EXECUTIVE LEADERSHIP TEAM DUE TO DOCUMENT SIZE.

THE ITEM IS ACCESSIBLE VIA THE COUNCIL WEBSITE OR BY CONTACTING COUNCIL ON 03 5662 9200.

#### D.1 FINANCIAL PERFORMANCE REPORT AUGUST 2016

Appendix 1 – Financial Performance Report August 2016

### Financial Performance Report – August 2016

The Financial Performance Report covers the two month period from July 2016 to August 2016.

#### Overview

#### **Income Statement**

Annual year-to-date performance:

• Operating result: \$85,000 deficit which is \$587,000 favourable compared to the vear-to-date budget projection of a \$672,000 deficit.

#### **Balance Sheet**

Projected year end result:

• Underlying working capital ratio 1.74 to 1 (original budget 1.64 to 1)

#### Cash Flow Statement

Projected year end result:

• Cash assets: \$7.164 million (original budget \$9.121 million)

#### <u>Financial carry forwards and other budget adjustments – Impact on projected results</u>

- The projected operating result for 2016/17 is a \$4.810 million surplus. This is \$850,000 unfavourable compared to the original \$5.660 million surplus. This relates to operating budgets for uncompleted grant funded projects being carried forward from 2015/16 to 2016/17. The expected flow on unfavourable financial impact on this year's projected operating result does not present as a strategic concern.
- The \$1.109 million increase in capital expenditure when compared to the original budget can be attributed to unexpended capital budgets at 30 June 2016 being carried forward.
- The longer term financial performance indicators show that the current financial plan (adjusted for budget carry forwards and other budget adjustments) is financially sustainable.

The balance of this Financial Performance Report is broken down to the following sections:

Section 1 – Year-to-date financial performance and projected financial results (including financial carry forwards).

Section 2 – Long Term Financial Plan analysis.

### SECTION 1 – YEAR-TO-DATE FINANCIAL PERFORMANCE AND PROJECTED FINANCIAL RESULTS

This section discusses variations in year-to-date performance and budget projections. The information is presented in the budgeted financial statements format.

### YEAR-TO-DATE FINANCIAL PERFORMANCE AND PROJECTED FINANCIAL RESULTS

Sc	outh Gipp	sland S	hire Cou	ncil				
		E STAT						
For th								
	Y.T.D. Actual \$'000	Y.T.D. Budget \$'000	Y.T.D. Variance \$'000	Note	Original Budget \$'000	Projected Budget \$'000	Projected Variance \$'000	Note
INCOME								
Rates and charges	6,707	6,660	47		39,962	39,962	0	
Statutory fees and fines	88	92	(4)		606	606	0	
User fees	408	457	(49)		4.015	4.015	0	
Grants - Operating	2,800	2,803	(3)		13,106	13,168		Α
Grants - Capital	0	0	Ó		7,660	7,540	(120)	В
Contributions - monetary	11	4	7		218	417	199	С
Contributions - non monetary	0	0	0		379	379	0	
Net gain/ (loss) on disposal of property, infrastructure, plant and								
equipment	289	24	265	1	81	167	86	D
Other income	333	330	3		2,309	2,309	0	
TOTAL INCOME	10,636	10,370	266		68,336	68,563	227	
EXPENSES								
Employee costs	3,974	4,044	70		23,837	23,879	(42)	Ε
Materials and consumables	3,876	4,145	269	2	23,797	24,681	(884)	F
Bad and doubtful debts	4	0	(4)		1	1	0	
Depreciation	1,834	1,966	132	3	11,797	11,797	0	
Borrowing costs	0	. 0	0		142	142	0	
Other expenses	1,033	887	(146)	4	3,102	3,253	(151)	G
TOTAL EXPENSES	10,721	11,042	321		62,676	63,753	(1,077)	
SURPLUS / ( DEFICIT )	(85)	(672)	587		5,660	4,810	(850)	

### NOTES: MATERIAL VARIATIONS IN YEAR-TO-DATE FINANCIAL PERFORMANCE

### Note 1 <u>Income</u>: Net gain / (loss) on disposal of property, infrastructure, plant and equipment - \$265,000 ahead

- \$634,000 variation to year-to-date budgets in actual book value of assets sold. Budget profile will be reviewed to match asset sale program.
- \$375,000 income variation sales to year-to-date budgets from land and building sales.

#### Note 2 Expenditure: Materials and consumables - \$269,000 behind

- To facilitate the upgrading of the finance system to the Cloud, no changes to budget profiles were permitted in August. This has created some timing variations between actual costs and year-to-date budgets across a number of services. The key variations are listed below:-
- Year-to-date expenditure is ahead of year-to-date budgets for Information technology (\$165,000), Regulatory services (\$114,000) and Maintenance of civil infrastructure (\$400,000).
- Year-to-date expenditure is behind of year-to-date budgets for Aged and disability services (\$59,000), caravan parks (\$79,000), Economic development and tourism (\$74,000), Strategic planning (\$79,000), Executive Services (\$152,000), Parks and Gardens (\$251,000) and Property (\$167,000).

#### Note 3 Depreciation - \$132,000 behind

 Actual depreciation costed for asset infrastructure and plant way by \$132,000 to the year-to-date budget. Variation of depreciation costs is impacted by the timing of construction, purchases and sales of assets.

#### Note 3 Other expenses - \$146,000 ahead

- Grants, contributions and discretionary funds expenditure is \$112,000 ahead of year-to-date budgets.
- Allowances expenditure is \$41,000 ahead of year-to-date budgets.

### NOTES: MATERIAL VARIATIONS PROJECTED BUDGET TO ORIGINAL BUDGET

#### Note A Income: Grants- Operating - \$62,000 favourable

 Grants of \$60,000 for Leongatha Skate Park and \$2,000 for recreation facilities carried forward from previous financial year.

#### Note B Income: Grants- Capital - \$120,000 unfavourable

• Less \$120,000 grant for Poowong pool, which was received in advance in the previous financial year.

#### Note C Income: Contributions - monetary - \$199,000 favourable

 Contributions of \$100,000 for Korumburra Child Care Hub and \$99,000 for Spencers Road Leongatha North guardrails carried forward from previous financial year.

### Note D Income: Net gain / (loss) on disposal of property, infrastructure, plant and equipment - \$86,000 favourable

• \$86,000 net gain on fleet and cabin sales carried forward from last financial year.

#### Note E Expenditure: Employee costs - \$42,000 unfavourable

• \$42,000 for implementation of the Paperless Permit Processing project carried forward from last financial year.

#### Note F Expenditure: Materials and consumables - \$884,000 unfavourable

\$884,000 cost carried forward from the previous financial year for a range of projects that were not completed by 30 June 2016. The more material costs include \$21,000 Coal Creek Education program, \$53,000 Foster Depot masterplan, \$29,000 Paperless Planning Permit project, \$102,000 for Strategic Planning projects, \$196,000 costs associated with a storm event that occurred in May 2016, \$21,000 Community Register project, \$163,000 for HACC Aged & Disability project, \$20,000 Lower Tarwin Communities projects, \$26,000 Great Southern Rail Trail, \$43,000 Leongatha Skate Park and \$90,000 Rural Cricket Facilities project.

#### Note G Expenditure: Other expenses - \$151,000 unfavourable

• \$151,000 for grants and contributions expenses carried forward from last financial year.

#### South Gippsland Shire Council **BALANCE SHEET** For the Period Ending 31 August 2016 Y.T.D. Original **Projected** Projected Budget Budget Variance Note Actual \$'000 \$'000 \$'000 \$'000 ASSETS CURRENT ASSETS 14,550 Cash and cash equivalents 9,121 7,164 (1,957)Α Trade and other receivables 44,584 3,815 4,203 388 Other financial assets 4,312 6,896 2.584 Inventories 222 292 195 (97)Other assets 303 227 (76)59,356 17,843 18,685 842 NON CURRENT ASSETS Investments in associates and joint ventures 991 752 991 239 Property, infrastructure, plant and equipment 522,561 525.751 532,141 6.390 C Investment property 729 716 729 13 524,281 527,219 533,861 6,642 TOTAL ASSETS 583,637 545,062 552,546 7,484 LIABILITIES **CURRENT LIABILITIES** Trade and other payables 6.481 2.531 2.978 447 Trust funds and deposits 490 873 1,065 (192)Provisions 5,674 5,238 5.045 (193)Interest bearing loans and borrowings 62 45,701 8,834 8.896 NON CURRENT LIABILITIES 1.581 1,527 2.313 786 3,350 3,350 3.350 Interest bearing loans and borrowings 4,931 4,877 5,663 786 TOTAL LIABILITIES 14,559 848 50,632 13,711 **NET ASSETS** 533,005 531,351 537,987 6,636 REPRESENTED BY Accumulated Surplus 201,227 204,195 205,258 1,063 331,777 327,156 332,729 5,573 Reserves

533,004

531,351

537,987

TOTAL EQUITY

6,636

### NOTES: MATERIAL VARIATIONS PROJECTED BUDGET TO ORIGINAL BUDGET

#### Note A Current Assets: Cash and cash equivalents \$1.957 million

 Variation impacted by investments with maturity above three months being reclassified as 'other financial assets'. The cash is also impacted by levels of accounts payable and receivable at year end that vary to budgeted year end projections.

#### Note B Current Assets: Other financial Assets \$2,584 million

• \$2.584 million investments with maturity above three months reclassified as 'other financial assets'.

### Note C Non-Current Assets: Property, infrastructure, plant and equipment \$6.390 million

• \$6.390 million variance projection predominantly due to asset closing position for previous 2015/16 year being greater than originally anticipated. Infrastructure asset revaluations, particularly for bridges, were significantly increased.

## South Gippsland Shire Council CASH FLOW STATEMENT For the Period Ending 31 August 2016

	Y.T.D. Actual \$'000	Original Budget \$'000	Projected Budget \$'000	Projected Variance \$'000	Note
CASHFLOWS FROM OPERATING ACTIVITIES	<u> </u>				
Rates and charges	8,613	39,962	39,962	0	
Statutory fees & fines	88	606	606	0	
User fees	573	4,015	4,015	0	
Grants - operating	2,800	13,106	13,168	62	Α
Grants - capital	0	7,660	7,540	(120)	В
Contributions- monetary	11	218	417	199	С
Interest received	109	602	602	0	
Other receipts	242	1,707	1,707	0	
Employee costs	(3,987)	(23,736)	(23,778)	(42)	D
Materials and services	(9,948)	(23,797)	(24,682)	(885)	E
Other payments	(1,033)	(3,102)	(3,253)	(151)	F
Net cash provided by (used in) operating activities	(2,532)	17,241	16,304	(937)	
CASHFLOWS FROM INVESTING ACTIVITIES					
Payments for property, infrastructure, plant & equipment Proceeds from sale of property, infrastructure, plant and	(1,436)	(20,813)	(21,922)	(1,109)	G
equipment	289	1,487	1,573	86	Н
Trust Funds and deposits	(19)	0	0	0	
Payments for / from Other Financial Assets	15,315		8,418	8,418	- 1
Net cash provided by (used in) investing activities	14,149	(19,326)	(11,931)	7,395	
CASHFLOWS FROM FINANCING ACTIVITIES					
Finance costs	0	(142)	(142)	0	
Proceeds from borrowing	0	0	0	0	
Repayment of borrowings	0	0	0	0	
Net cash provided by (used in) financing activities	0	(142)	(142)	0	
Net increase (decrease) in cash and cash equivalents	11,617	(2,227)	4,231	6,458	
		, , ,			
Cash and cash equivalents at the beginning of the financial year	2,933	11,349	2,933	(8,416)	J
Cash and cash equivalents at the end of the period	14,550	9,122	7,164	(1,958)	

### NOTES: MATERIAL VARIATIONS PROJECTED BUDGET TO ORIGINAL BUDGET

#### Note A Cash inflows from operations: Grants operating \$62,000 increase

• Grants of \$60,000 for Leongatha Skate Park and \$2,000 for recreation facilities carried forward from previous financial year.

#### Note B Cash inflows from operations: Grants capital \$120,000 decrease

 Less \$120,000 grant for Poowong pool. It was received in advance in the previous financial year.

### Note C Cash inflows from operations: Contributions - monetary \$199,000 increase

 Contributions of \$100,000 for Korumburra Child Care Hub and \$99,000 for Spencers Road Leongatha North guardrails carried forward from previous financial year.

#### Note D Cash outflows from operations: Employee costs \$42,000 increase

• \$42,000 costs for implementation of Paperless Permit Processing project carried forward from last financial year.

### Note E Cash outflows from operations: Materials and Services \$885,000 increase

\$885,000 cost carried forward from the previous financial year for a range of projects that were not completed by 30 June 2016. The more material costs include \$21,000 Coal Creek Education program, \$53,000 Foster Depot masterplan, \$29,000 Paperless Planning Permit project, \$102,000 for Strategic Planning projects, \$196,000 costs associated with a storm event that occurred in May 2016, \$21,000 Community Register project, \$163,000 for HACC Aged & Disability project, \$20,000 Lower Tarwin Communities projects, \$26,000 Great Southern Rail Trail, \$43,000 Leongatha Skate Park and \$90,000 Rural Cricket Facilities project.

#### Note F Cash outflows from operations: Other payments \$151,000 increase

 \$151,000 grants and contributions expenses carried forward from last financial year.

### Note G Cash outflows from Investing Activities: Payment for property, infrastructure plant and equipment \$1.109 million increase

 \$1.109 million net cost carried forward from the previous financial year for a range of projects that were not completed by 30 June 2016. This includes \$66,000 Coal Creek projects, \$127,000 Long Jetty Caravan Park, \$494,000 Information Technology projects, \$45,000 Princess Street Korumburra, \$56,000 Landfill Cells, \$20,000 Leachate Evaporation, \$403,000 Reseal and Reseal preparation works, \$28,000 Footpath extension program, \$32,000 North Poowong Road, \$53,000 Public Toilet- Waratah Bay, \$24,000 Bridge Rehabilitation program, \$39,000 Guard Rail replacement program as well as \$278,000 budget for the Korumburra Child Care Hub reduced as a result of works being completed in advance in the previous financial year.

### Note H Cash inflows from Investing Activities: Proceeds from sale of property, infrastructure plant and equipment \$86,000 increase

 \$86,000 net gain on fleet and cabin sales carried forward from last financial year.

### Note I Cash inflows from Investing Activities: Payments for / from other financial assets \$8.814 million increase

 Net movement in payments for / from 'other financial assets' to 'cash and cash equivalents'.

### Note J Cash and cash equivalents at the beginning of the financial year \$8.416 million decrease

 The majority of this reduction is attributable to 'cash and cash equivalents' that are expected to have a maturity above 3 months being reclassified as 'other financial assets'.

#### **FINANCIAL CARRY FORWARDS**

Financial carry forwards from 2015/16 to 2016/17 are listed below:

#### **Recurrent Income**

Cost				
Centre	Cost Centre Name	Activity Name	Account Name	\$
			State Government Grant (non	
3310	Recreation Facilities	Strategic Plans	recurrent)	2,000
	Long Jetty Caravan	Cabin	General Land and Building	
3461	Park Capital	Replacement	Sales	10,000
8040	Fleet - Fleet Purchases	General	Vehicle Sales	76,349
	Buildings - Child Care			
9425	Hub - Korumburra	General	Contributions to Capital	100,000
	Pools - Renewal	Poowong	Capital - State Government	
9471	Program	Swimming Pool	Grant (non recurrent)	(120,000)
	Recreation -		State Government Grant (non	
9578	Leongatha Skate Park	General	recurrent)	60,000
	Guard Rails -	Spencers Road,		
9825	Replacement Program	Leongatha North	Contributions to Capital	99,000

#### **Recurrent Expenses**

Cost				
Centre	Cost Centre Name	Activity Name	Account Name	\$
1603	Tramway	Bush Tramway(34)	Materials	7,851
		Strategic		
		Partnership		
1655	Education Programs	Program Grant	Printing and Stationery	3,779
		Strategic		
		Partnership		
1655	Education Programs	Program Grant	Contractors	11,842
		Strategic		
		Partnership		
1655	Education Programs	Program Grant	Materials	5,358
	Grants / Emergency			
2110	Management	General	Grants and Contributions	121,965
	Grants / Emergency			
2110	Management	General	Grants and Contributions	22,220
2115	Sustainability Services	Sustainability Wiki	Contractors	1,886
		Master planning of		
2370	Property Coordination	the Foster Depot	Contractors	52,719
		Paperless Planning	Casual Labour - Payroll Use	
2405	Planning Management	Permit Processing	Only	37,107

Cost				
Cost Centre	Cost Centre Name	Activity Name	Account Name	\$
		Paperless Planning	Casual Staff Oncosts - Payroll	·
2405	Planning Management	Permit Processing	Use Only	4,868
		Paperless Planning	Training and Professional	
2405	Planning Management	Permit Processing	Development	3,000
		Paperless Planning	Software Purchases and	
2405	Planning Management	Permit Processing	Enhancements	10,000
		Paperless Planning		
2405	Planning Management	Permit Processing	Hardware	16,000
		Housing and		
		Settlement		
2410	Strategic Planning	Strategy	Consultancies	2,551
		Korumburra		
2410	Ctratagic Dlanning	Streetscape Master Plan	Consultancies	22 522
2410	Strategic Planning	Korumburra	Consultancies	32,523
		Streetscape		
2410	Strategic Planning	Master Plan	Contractors	5,728
		Port Welshpool		5,1.25
2410	Strategic Planning	Master Plan	Contractors	5,534
		Turtons Creek		
		Environmental		
		Significance		
2410	Strategic Planning	Overlay	Materials	9,970
2440		Mirboo North		o= 000
2410	Strategic Planning	Structure Plan	Consultancies	35,000
		Earth Worm		
		Mapping - Giant Gippsland		
2410	Strategic Planning	Earthworm	Legal Fees	11,000
2.110	Storm Event - 1 - 3 May	Lartimorni	208011000	11)000
2468	2016	Response	Contractors	196,366
	Access and Inclusion	Disability Inclusive	Grants, Contributions and	
3210	Program	Businesses	Discretionary Funds	2,243
	Access and Inclusion	South Coast Access		
3210	Program	Alliance	Contractors	3,144
	Access and Inclusion	Respectful		
3210	Program	Relationships	Contractors	2,756
2242	Community Register	Conoral	Drinting and Station are	21 266
3213	Project Building Inclusive	General Rural Access	Printing and Stationery	21,266
3275	Communities	Program	Contractors	14,094
3213	Aged and Disability	riograffi	Minor Furniture, Plant and	17,007
3290	Services Management	General	Equipment	30,125
3_30	Aged and Disability		Minor Furniture, Plant and	,
3290	Services Management	Minor Capital	Equipment	162,974
3310	Recreation Facilities	Strategic Plans	Consultancies	2,968

Cost Centre	Cost Centre Name	Activity Name	Account Name	\$
		Learner Driver	Minor Furniture, Plant and	
3315	Youth Development	Project	Equipment	18,889
		Leongatha Skate	Grants, Contributions and	
3315	Youth Development	Park	Discretionary Funds	5,000
		Youth Project -		
3315	Youth Development	Fre <u>e</u> z <u>Z</u> za (3 years)	Contractors	3,131
		Gippsland Network		
3350	Arts and Culture	Creative Gippsland	Contractors	5,780
3360	Supported Playgroups	General	Contractors	7,508
		Volunteer		
		Development	_	
3375	Community Building	Project	Contractors	1,948
		Lower Tarwin		
3375	Community Duilding	Communities	Contractors	10 520
33/3	Community Building	Project	Marketing, Advertising and	19,529
4110	Communications	General	Promotion	11,700
4110	Dredging Toora Channel	General	Tromotion	11,700
8298	New Proposal	General	Contractors	4,395
	Bridge - Black Spur Bridge			,
8309	Investigation - Koonwarra	General	Contractors	4,255
	Corner Inlet Tourism -			
8885	Great Southern Rail Trail	General	Contractors	25,742
	Recreation - Leongatha			
9578	Skate Park	General	Contractors	42,932
	Recreation - South			
	Gippsland Rural Cricket			
9819	Facilities	General	Contractors	90,000

### **Capital Expenditure**

Cost				
Centre	Cost Centre Name	Activity Name	Account Name	\$
	Coal Creek - Capital			Ψ
1670	Projects	General	Contractors	66,256
		Power Head		
	Long Jetty Caravan Park	Replacement	Minor Furniture, Plant and	
3461	Capital	Program	Equipment	7,500
	Long Jetty Caravan Park	Cabin		
3461	Capital	Replacement	Contractors	79,203
2464	Long Jetty Caravan Park	Recreation Room	Constructions	2.440
3461	Capital Carrows Barb	Refurbishment	Contractors	3,440
3461	Long Jetty Caravan Park	Storage Shed	Contractors	27.054
3401	Capital	Storage Shed Integrated	Software Purchases and	37,054
8030	IT Capital Works	Platform	Enhancements	- (67,500)
0030	Tr capital Works	Network	Elitaricements	(07,500)
8030	IT Capital Works	Infrastructure	Hardware	341,064
	'	Governance	Software Purchases and	,
8030	IT Capital Works	Software	Enhancements	42,000
		Online Induction	Software Purchases and	
8030	IT Capital Works	Software	Enhancements	28,500
			Software Purchases and	
8030	IT Capital Works	Council Website	Enhancements	11,038
			Software Purchases and	
8030	IT Capital Works	Unified Comms	Enhancements	103,089
0020	IT Control Manda	GIS System	Software Purchases and	44.005
8030	IT Capital Works	Replacement	Enhancements	11,095
8030	IT Capital Works	Aerial Photography	Contractors	- (1,041)
8030	IT Capital Works	GPS Tracking	Contractors	5,555
0020	IT Conital Monte	Conquest 3	Software Purchases and	C 500
8030	IT Capital Works	Upgrade Win Vaccs	Enhancements Software Purchases and	6,500
8030	IT Capital Works	Upgrade	Enhancements	14,025
8030	Roads - Princes Street -	Opgrade	Limancements	14,023
8279	Korumburra	General	Contractors	114,764
0273	Roads - Princes Street -	General	Contractors	111,701
8279	Korumburra	General	Contractors	- (70,000)
8567	Waste - Landfills	Cell Construction	Contractors	6,146
		Design -		
8567	Waste - Landfills	Rehabilitation	Contractors	50,000
	Waste - Leachate			
8610	Evaporation System	General	Contractors	20,000
	Roads - Reseals (Partially			
8772	funded R2R)	General	Contractors	300,654

Cost				
Centre	Cost Centre Name	Activity Name	Account Name	\$
	Roads - Reseal			
8774	Preparation	General	Contractors	101,662
	Footpaths - Extension -			
	Walkerville Road - Tarwin			
8876	Lower	General	Contractors	28,367
	Roads - North Poowong			
9081	Road, Poowong	General	Contractors	31,806
	Buildings - Child Care Hub			
9425	- Korumburra	General	Contractors	- (278,394)
	Buildings - Public Toilet	Public Toilets,		
9550	Renewal	Waratah Bay	Contractors	93,537
	Buildings - Public Toilet	Public Toilets,		
9550	Renewal	Waratah Bay	Contractors	- (40,000)
	Bridge - Rehabilitation			
9657	Program	General	Contractors	23,783
	Guard Rails -	Spencers Road,		
9825	Replacement Program	Leongatha North	Contractors	38,673

This translated to a net \$850,000 decrease in the projected operating result.

Similarly the capital expenditure budget has been increased by \$1.109 million to account for capital works that were budgeted to be completed by 30 June but were not completed.

#### **SECTION 2 – LONG TERM FINANCIAL PLAN ANALYSIS**

This section benchmarks and strategically analyses the financial impact of the year's projected financial results against the adopted Annual Budget, Long Term Financial Plan and the Long Term Financial Strategies key performance indicators.

The Long Term Financial Plan analysis report normally compares the current 2016/17 Budget and Long Term Financial Plan forecasts to the original plan (the Annual Budget & Long Term Financial Plan was adopted for 2016/17 on 22 June 2016).

The lines in the following graphs are as follows

- Original plan Blue line –original 2016/17 Budget and Long Term Financial Plan
- Current Plan Purple line 2016/17 Budget and Long Term Financial Plan

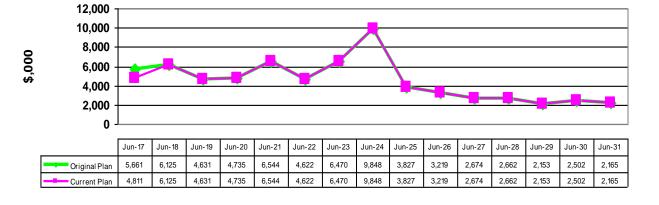
#### Operating Result (including gain /loss on asset disposals)

As expected so early in the new financial year, the current plan's projected operating results correlates closely with the original plan. The reduction in the operating result for 2016/17 is attributable to the financial budgets for uncompleted grant funded projects being carried forward from 2015/16.

The projected operating results in the forward budget remain relatively stable for a number of years. The spike in 2023/24 is attributable to the Council receiving \$6.76 million Special Charge income for a major roads and drainage project in Nyora.

In the later years of the plan the projected operating result has a gradual downward trend. This is due to the longer term impact of less rates revenue being generated as a result of rate capping.

#### Operating Result (\$,000)

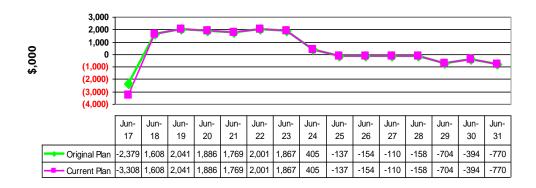


#### **Operating Result before Capital Funding**

The operating result before capital funding is sometimes referred to as the underlying financial result. Capital grants and contributions that artificially improve the operating result are removed to disclose the true underlying financial result.

The underlying result shows more clearly the income sources relative to the expenses for the recurrent operating activities of Council. The current plan underlying result longer term downward trend mirrors the operating result outcomes discussed immediately above.

#### Operating Result before Capital Funding (\$,000)



#### **Capital Expenditure**

The 2016/17 budget was adjusted to take into account the financial ramifications of carrying forward funds for projects that were not completed by 30 June 2016. In total, \$2.54 million funds were carried forward from 2015/16 (this includes \$1.43 million identified during the 2016/17 budget development process and an additional \$1.11 million identified at financial year end).

As expected so early in the new financial year, the current plan's projected capital works program correlates closely with the original plan.

#### Capital Expenditure (\$,000)

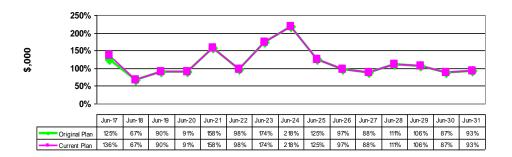


#### **Sustainability Index for Capital Assets**

The sustainability index expresses as a percentage the amount of expenditure incurred on capital renewal and upgrade infrastructure works relative to the amount of depreciation on infrastructure assets that are expensed to the Income Statement. The ratio marginally trends up in 2016/17 to account for the carrying forward of capital renewal expenditure from 2015/16 to the following financial year.

As expected so early in the financial year, the current plan's sustainability index correlates closely when benchmarked with the original Long Term Financial Plan. The strategic target is to exceed 95%. There are no asset renewals funding gaps for all major classes of assets in the current plan.

#### Sustainability Index



#### **Underlying Liquidity**

The current plan's forecast underlying cash position is marginally stronger than the original plan. The reason is due to a combination of actual financial outcome for 2015/16 being marginally favourable to the forecasted results and the change of mix of accounts receivables and accounts payable at financial year end to budget forecasts.

Due to the inherent volatility of debtors and creditors on cash position at any point in time the underlying cash is always assessed in conjunction with the underlying working capital ratio.

#### Underlying Liquidity (\$,000)

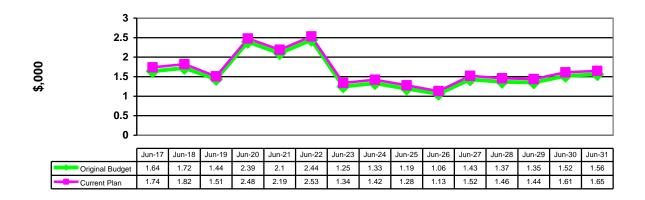


#### **Underlying Working Capital Ratio**

The underlying working capital ratio assesses the relationships between current assets and liabilities in the Balance Sheet after excluding cash backed reserves. It is a very important strategic financial indicator. Again, as expected so early in the new financial year the underlying working capital ratio in the current plan correlates closely to the original plan.

The underlying working capital ratio shows a gradual downward trend in the mid to later years of the forward budget.

#### **Underlying Working Capital Ratio**



#### Conclusion

The table below shows several key financial performance indicators targets set when the 2016/17 Budget and Long Term Financial Plan were adopted. Ratios coloured green denote low risk, yellow medium risk and red indicate either short term / immediate sustainability concerns.

2016/17 Original Budget	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Financial performance															
Underlying result	-3.95%	2.68%	3.30%	2.98%	2.70%	2.97%	2.68%	0.57%	-0.19%	-0.20%	-0.14%	-0.20%	-0.85%	-0.46%	-0.88%
Underlying Working Capital	1.64	1.72	1.44	2.39	2.10	2.44	1.25	1.33	1.19	1.06	1.43	1.37	1.35	1.52	1.56
Funding capacity															
Self-financing	25.37%	28.25%	26.91%	26.96%	29.07%	27.08%	29.05%	<b>27.16</b> %	28.67%	28.15%	27.67%	27.63%	27.32%	26.52%	26.30%
Sustainability Index	125%	67%	90%	91%	158%	98%	174%	218%	125%	97%	88%	111%	106%	87%	93%
Borrowing capacity															
Indebtedness	10.38%	8.51%	1.68%	1.76%	1.85%	1.92%	2.01%	22.77%	24.82%	20.36%	19.18%	18.03%	16.90%	15.78%	14.69%
Total Debt as a % of Rate revenue	8.38%	8.13%	7.88%	0.00%	0.00%	0.00%	0.00%	<b>24.13</b> %	26.59%	25.78%	20.58%	19.13%	17.71%	16.32%	14.95%
Debt servicing costs as a % of Total revenue	0.21%	0.22%	0.22%	0.08%	0.00%	0.00%	0.00%	0.84%	0.88%	0.86%	0.65%	0.66%	0.61%	0.57%	0.53%

The table on the following page shows the current status of key financial indicators. The majority of indicators remain within strategic thresholds targets. It is marginally stronger than the original plan.

Proposed Budget	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26	2026/27	2027/28	2028/29	2029/30	2030/31
Financial performance															
Underlying result	-5.47%	2.68%	3.30%	2.98%	2.70%	2.97%	2.68%	0.57%	-0.19%	-0.20%	-0.14%	-0.20%	-0.85%	-0.46%	-0.88%
Underlying Working Capital	1.74	1.82	1.51	2.48	2.19	2.53	1.34	1.42	1.28	1.13	1.52	1.46	1.44	1.61	1.65
Funding capacity															
Self-financing	36.26%	28.25%	26.91%	26.96%	29.07%	27.08%	29.05%	27.16%	28.67%	28.15%	27.67%	27.63%	27.32%	26.52%	26.30%
Sustainability Index	136%	67%	90%	91%	158%	98%	174%	218%	125%	97%	88%	111%	106%	87%	93%
Borrowing capacity															
Indebtedness	12.03%	10.14%	3.25%	3.29%	3.33%	3.36%	3.40%	23.98%	26.13%	21.63%	20.42%	19.23%	18.06%	16.91%	15.79%
Total Debt as a % of Rate revenue	8.38%	8.13%	7.88%	0.00%	0.00%	0.00%	0.00%	24.13%	26.59%	25.78%	20.58%	19.13%	17.71%	16.32%	14.95%
Debt servicing costs as a % of Total revenue	0.21%	0.22%	0.22%	0.08%	0.00%	0.00%	0.00%	0.84%	0.88%	0.86%	0.65%	0.66%	0.61%	0.57%	0.53%

The underlying working capital ratio in the immediate years indicates that Council in those years has financial capacity to accommodate unforeseen strategic opportunities or unavoidable cost events that may arise in that period of time.

The immediate forward years also project a series of stable underlying surpluses. In the middle to later years of the plan the projected underlying operating result has a gradual downward trend. This is due to the longer term impact of less rates revenue being generated as a result of rate capping.

To address the longer term downward trend in projected underlying operating results, any net favourable productivity gains identified in the mid to later years of the Long Term Financial Plan be allowed to flow through to the bottom line so as to strategically begin addressing the downward trend in the forecast underlying operating results.

The forward budget rate rises are currently modelled at 2.5%, this being the Victorian Treasury estimate provided in December 2015. It is based on their estimate of inflation (2.5% being the mid-point CPI projection of RBA). The actual inflation rate has been significantly less.

There is a real possibility that the Minister for Local Government may reduce the rate cap for 2017/18 and in future years. If the rate rise was reduced from 2.5% to 1.5%, for example, in 2017/18 (one financial year) this would mean that Council would receive \$360,000 less for 2017/18, \$4.2 million less over 10 years and \$6.8 million over 15 years. Similar reductions could also occur for any inflation indexed recurrent grants that Council has in its LTFP.

This situation will need to be monitored and strategically managed as part of the development of the forthcoming 2017/18 Annual Budget / LTFP.