### Financial Performance Report – November 2017

The Financial Performance Report covers the five month period from July 2017 to November 2017.

### Overview

#### Income Statement

Annual year-to-date performance:

 Operating result: \$0.59 million deficit which is \$1.53 million favourable compared to the year-to-date budget projection of a \$2.12 million deficit.

### **Capital Works**

• Capital works: \$3.06 million expenditure which is \$1.59 million behind a year to date budget of \$4.65 million.

### **Balance Sheet**

Projected year end result:

• Underlying working capital ratio 1.77 to 1 (original budget 1.65 to 1)

### Cash Flow Statement

Projected year end result:

Cash assets: \$12.69 million (original budget \$7.74 million)

The balance of this Financial Performance Report is broken down to the following sections:

Section 1 – Year-to-date financial performance and projected financial results.

Section 2 – Annual year to date financial analysis.

Section 3 – Long Term Financial Plan analysis.

# SECTION 1 – YEAR-TO-DATE FINANCIAL PERFORMANCE AND PROJECTED FINANCIAL RESULTS

This section discusses variations in year-to-date performance and budget projections. The information is presented in the budgeted financial statements format.

### YEAR-TO-DATE FINANCIAL PERFORMANCE AND PROJECTED FINANCIAL RESULTS

|                                     |                            |                            | land Shi                     |       |                              |                               |                                 |      |
|-------------------------------------|----------------------------|----------------------------|------------------------------|-------|------------------------------|-------------------------------|---------------------------------|------|
|                                     | For the Pe                 | riod En                    | ding 30 N                    | Nover | mber 201                     | 7                             |                                 |      |
|                                     | Y.T.D.<br>Actual<br>\$'000 | Y.T.D.<br>Budget<br>\$'000 | Y.T.D.<br>Variance<br>\$'000 | Note  | Original<br>Budget<br>\$'000 | Projected<br>Budget<br>\$'000 | Projected<br>Variance<br>\$'000 | Note |
| INCOME                              |                            |                            |                              |       |                              |                               |                                 |      |
| Rates and charges                   | 17,160                     | 17,104                     | 56                           |       | 40,995                       | 41,165                        | 170                             | Α    |
| Statutory fees and fines            | 370                        | 339                        |                              |       | 618                          | 813                           | 195                             |      |
| User fees                           | 1,523                      | 1,593                      |                              |       | 4,183                        | 4,256                         | 73                              |      |
| Grants - Operating                  | 3,669                      | 3,803                      |                              |       | 8,228                        | 12,355                        | 4,127                           | В    |
| Grants - Capital                    | 1,673                      | 300                        | 1,373                        | 1     | 8,669                        | 4,642                         | (4,027)                         | C    |
| Contributions - monetary            | 53                         | 17                         | 36                           | -     | 316                          | 356                           | 40                              |      |
| Contributions - non monetary        | 0                          | 0                          | 0                            |       | 479                          | 379                           | (100)                           |      |
| Net gain/ (loss) on disposal of     |                            |                            |                              |       |                              |                               |                                 |      |
| property, infrastructure, plant and |                            |                            |                              |       |                              |                               |                                 |      |
| equipment                           | 182                        | 117                        | 65                           |       | (329)                        | 80                            | 409                             |      |
| Other income                        | 731                        | 721                        | 10                           |       | 2,388                        | 1,815                         | (573)                           | D    |
| TOTAL INCOME                        | 25,361                     | 23,994                     | 1,367                        |       | 65,547                       | 65,861                        | 314                             |      |
| EXPENSES                            |                            |                            |                              |       |                              |                               |                                 |      |
| Employee costs                      | 10,653                     | 10,283                     | (370)                        | 2     | 24,566                       | 24,589                        | (23)                            |      |
| Materials and consumables           | 8,464                      | 8,947                      | 483                          |       | 24,079                       | 27,490                        | (3,411)                         | Е    |
| Bad and doubtful debts              | (1)                        | 0                          | 1                            |       | 1                            | 1                             | 0                               |      |
| Depreciation                        | 5,180                      | 5,170                      | (10)                         |       | 11,883                       | 9,990                         | 1,893                           | F    |
| Borrowing costs                     | 72                         | 71                         | (1)                          |       | 142                          | 142                           | 0                               |      |
| Other expenses                      | 1,580                      | 1,642                      |                              |       | 3,120                        | 3,200                         | (80)                            |      |
| TOTAL EXPENSES                      | 25,948                     | 26,113                     | 165                          |       | 63,791                       | 65,412                        | (1,621)                         |      |
| SURPLUS / ( DEFICIT )               | (587)                      | (2,119)                    | 1,532                        |       | 1,756                        | 449                           | (1,307)                         |      |

### NOTES: MATERIAL VARIATIONS IN YEAR-TO-DATE FINANCIAL PERFORMANCE

### Note 1 Income: Grants - Capital - \$1.37 ahead of budget

- Grant for Child Care Hub Korumburra received earlier than anticipated \$240,000
- Grant for Roads to Recovery program received earlier than anticipated \$1,133,181

### Note 2 Expenditure: Employee Costs

 This variance is caused by Council's work-cover premium expense being paid yearly in advance to take advantage of upfront payment savings. The budget however is currently based on an equal 12 monthly instalment plan.

### NOTES: MATERIAL VARIATIONS PROJECTED BUDGET TO ORIGINAL BUDGET

### Note A Income: Rates and charges - \$0.17 million favourable

This variation has arisen as a result in legislative changes to the
presentation of the Income Statement. Previously, interest on rates and
charges was shown against the, "Other Income" line but now has to be
shown as part of the, "Rates and charges" income line. The corresponding
offset is a reduction in the, "Other income" line item.

### Note B <u>Income</u>: Grants - Operating - \$4.13 million favourable

- This variation is due to grant funds for storm events that has been carried forward from the 16/17 financial year for \$920K
- A number of grants that were budgeted in 17/18 but recognised in 16/17 for \$360K so removed from 17/18
- Council received advice of additional VGC funds of \$170K due to underpayment of grants in 16/17
- A new grant for TAC Road Safety Strategic Plan that was not confirmed at budget time has now been confirmed and included as part of the 17/18 budget. \$23,500
- Removed Grant for Dredging Toora Channel \$300K
- Removed Contribution for Agnes Falls \$350K
- Increase in Grants for Meals on Wheels CHSP \$20,000
- Increase in Grants for Children's Crossings \$22,000
- Reduction in Grants for SES Contribution \$27,000
- Increase in Community Building grant \$11,000
- Increase in Property Services grant \$45,000
- Increase in Biodiversity grant \$46,000

- Recognition of Federal Government contribution of \$3,886,480 for Long Jetty Restoration project
- Recognition of grant for Resource Recovery Program \$8,500
- Recognition of grant for ResourceSmart Schools \$18,496

### Note C <u>Income</u>: Grants - Capital - \$4.03 million unfavourable

- Carry forward grant for Powney's Road Bridge \$118,000 recognised in 2016/17
- Additional grant announced as part of Federal Blackspot Program for Farmers Road Dumbalk \$360,726
- Additional grant announced as part of Federal Blackspot Program for Old Thorpdale Road \$152,618
- New grant for Fish Creek Netball Courts \$80,000
- Carry forward of grant for Bair Street Streetscape Leongatha \$3,060,000
- Carry forward of grant for Bena Kongwak Bridge \$1,450,000
- Increase in grant for Fish Creek Netball Courts \$10,000

### Note D Income: Other Income - \$0.57 million unfavourable

- Interest on rates and charges reclassified from Other income to Rates and charges \$170,000
- Removal of Private Works sealing income due to no longer undertaking these works \$410,000

### Note E Expenditure: Materials and consumables - \$3.41 million favourable

### July 2017

• \$680,000 of unspent budgets in 16/17 has been carried forward to form part of the 17/18 budget – Unfavourable

#### August 2017

- Carry forward item recognised in August for Leongatha Recreation
   Reserve not identified as part of original carry forward process. \$86,752 Unfavourable
- Long Jetty Restoration project has identified that \$199,725 of the 17/18 budget won't be spent until 18/19 and has been reduced accordingly in 17/18 and increased in 18/19 - Favourable
- Temporary three month increase to a labour hire position has been allowed \$36,228 Unfavourable
- Recognition of actual insurance premiums paid in 17/18 being higher than originally budgeted has added \$44,279 to the budget in 17/18 -Unfavourable
- Transfer of funds from Black Spur Bridge operating to Black Spur Bridge Capital for Tompkins Road (\$330,212) - Favourable
- Additional Community Building expenditure for TAC Road Safety Strategic Plan project, matched by corresponding grant (\$25,000) - Unfavourable

- Youth Development FReeZA project, grant received in 16/17 but funds not carried forward into 17/18 (\$25,000) Unfavourable
- Garbage and Recycling Collections to now include Venus Bay 12 month service and reflect anticipated costs of service for 17/18 (\$35,833) -Unfavourable
- Landfills Operations budget has been restructured to reflect actual costs from 2016/17 plus 2% increase to the levy rate. Landfill income is also being adjusted upwards which offsets this increase. (\$67,934) – Unfavourable

### September 2017

- Removal of Dredging Toora Channel project \$600,000 Favourable
- Reduction in Agnes Fall contribution \$180,000 Favourable
- Private works sealing expenditure removed \$227,000 Favourable
- Period Drainage Maintenance reduced \$379,000 Favourable

### October 2017

- Reduction to Arts and Culture \$46,456 Favourable
- Increase in Swimming Pools \$18,504 Unfavourable
- Reduction in Accounting \$4,100 Favourable
- Reduction in Environmental Health \$31,401 Favourable
- Increase in Municipal Building \$10,000 Unfavourable
- Reduction in Dredging Toora Channel \$50,000 Favourable
- Increase in Public Amenities \$5,000 Unfavourable
- Increase in Boat Ramps \$46,700 Unfavourable
- Increase in Property Services \$45,000 Unfavourable
- Increase in Biodiversity \$46,087 Unfavourable
- Increase in Landfill Operations \$98,479 Unfavourable

#### November 2017

- Recognition of costs for Long Jetty Restoration of \$4,086,205 as a result of receiving grant - Unfavourable
- Increase cost of leachate management due to wet weather and removal of stormwater bund in Cell 4 of \$71,000 Unfavourable

### Note F Expenditure: Depreciation - \$1.89 million favourable

 Review of depreciation has resulted in a changed methodology for valuing and calculating road based depreciation

| South Gippsland Shire Council BALANCE SHEET   |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
|---|----------------------------|------------------------------|-------------------------------|---------------------------------|--|--|--|--|--|--|--|--|
| For the Period E                              |                            |                              | 2017                          |                                 |  |  |  |  |  |  |  |  |
|   |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
|   | Y.T.D.<br>Actual<br>\$'000 | Original<br>Budget<br>\$'000 | Projected<br>Budget<br>\$'000 | Projected<br>Variance<br>\$'000 |  |  |  |  |  |  |  |  |
| ASSETS  |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| CURRENT ASSETS                                |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| Cash and cash equivalents                     | 21,938                     | 7,739                        | 12,692                        | 4,95                            |  |  |  |  |  |  |  |  |
| Trade and other receivables                   | 35,757                     | 4,203                        | 4,449                         | 24                              |  |  |  |  |  |  |  |  |
| Other financial assets                        |                            | 6,896                        | 6,626                         | (270                            |  |  |  |  |  |  |  |  |
| Inventories                                   | 294                        | 195                          | 304                           | 10                              |  |  |  |  |  |  |  |  |
| Other assets                                  | 0                          | 227                          | 42                            | (185                            |  |  |  |  |  |  |  |  |
|   | 57,989                     | 19,260                       | 24,113                        | 4,853                           |  |  |  |  |  |  |  |  |
| NON CURRENT ASSETS                            |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| Investments in associates and joint ventures  | 1,123                      | 991                          | 1,122                         | 13                              |  |  |  |  |  |  |  |  |
| Property, infrastructure, plant and equipment | 527,873                    | 566,700                      | 563,194                       | (3,506                          |  |  |  |  |  |  |  |  |
| Investment property                           | 729                        | 729                          | 729                           | ,                               |  |  |  |  |  |  |  |  |
|   | 529,725                    | 568,420                      | 565,045                       | (3,375                          |  |  |  |  |  |  |  |  |
| TOTAL ASSETS                                  | 587,714                    | 587,680                      | 589,158                       | 1,47                            |  |  |  |  |  |  |  |  |
| LIABILITIES  CURRENT LIABILITIES              | 0.104                      | 0.070                        | 4.040                         | 4.00                            |  |  |  |  |  |  |  |  |
| Trade and other payables                      | 6,104                      | 2,978                        | 4,012                         | 1,03                            |  |  |  |  |  |  |  |  |
| Prepaid Income                                | 26,294                     |                              | 0                             |                                 |  |  |  |  |  |  |  |  |
| Trust funds and deposits                      | 487                        | 873                          | 899                           | 2                               |  |  |  |  |  |  |  |  |
| Provisions                                    | 6,027                      | 5,085                        | 6,150                         | 1,06                            |  |  |  |  |  |  |  |  |
| Interest bearing loans and borrowings         | 0                          | 0                            |                               |                                 |  |  |  |  |  |  |  |  |
|   | 38,912                     | 8,936                        | 11,061                        | 2,12                            |  |  |  |  |  |  |  |  |
| NON CURRENT LIABILITIES                       |                            | 0.040                        | 0.004                         |                                 |  |  |  |  |  |  |  |  |
| Provisions                                    | 0.050                      | 2,313                        | 2,604                         | 29                              |  |  |  |  |  |  |  |  |
| Interest bearing loans and borrowings         | 3,350                      | 3,350                        | 3,350                         | -                               |  |  |  |  |  |  |  |  |
| TOTAL 114 DW 17150                            | 3,350                      | 5,663                        | 5,954                         | 29                              |  |  |  |  |  |  |  |  |
| TOTAL LIABILITIES                             | 42,262                     | 14,599                       | 17,015                        | 2,41                            |  |  |  |  |  |  |  |  |
| NET ASSETS                                    | 545,452                    | 573,081                      | 572,143                       | (938                            |  |  |  |  |  |  |  |  |
|   |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| REPRESENTED BY                                |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| Accumulated Surplus                           | 212,604                    | 213,329                      | 212,391                       | (938                            |  |  |  |  |  |  |  |  |
| Reserves                                      | 332,848                    | 359,752                      | 359,752                       | (2.2.3                          |  |  |  |  |  |  |  |  |
|   |                            |                              |                               |                                 |  |  |  |  |  |  |  |  |
| TOTAL EQUITY                                  | 545,452                    | 573,081                      | 572,143                       | (938                            |  |  |  |  |  |  |  |  |
|   |                            | ·                            | ·                             | ,                               |  |  |  |  |  |  |  |  |

#### South Gippsland Shire Council **CASH FLOW STATEMENT** For the Period Ending 30 November 2017 Y.T.D. Original **Projected Projected Actual** Budget **Budget** Variance Note \$'000 \$'000 \$'000 \$'000 CASHFLOWS FROM OPERATING ACTIVITIES 40,995 40,995 Rates and charges 13,062 Statutory fees & fines 370 618 813 195 User fees 1,471 4,183 4,256 73 8,228 12 355 4,127 Α Grants - operating 3.669 Grants - capital 1,673 8,669 4,642 (4,027)Contributions- monetary 53 316 356 40 Interest received 258 602 602 0 1,786 1,383 (403 556 Other receipts (10,785) (24,586) (24,609) (23 Employee costs Materials and services (10,233)(24,079 (27,490 (3,411 (1,580 (3,120 (3,200)(80 Net cash provided by (used in) operating activities 13,612 10,103 (3,509) (1,486) **CASHFLOWS FROM INVESTING ACTIVITIES** Payments for property, infrastructure, plant & equipment (3,060 (22,775)(17,979) 4.796 D Proceeds from sale of property, infrastructure, plant and equipment 274 1,150 933 (217 Trust Funds and deposits Payments for / from Other Financial Assets 16.581 10,076 10.076 Net cash provided by (used in) investing activities 13,796 (21,625) 14,655 (6,970)**CASHFLOWS FROM FINANCING ACTIVITIES** (142) (72 (142) 0 Finance costs Proceeds from borrowing (1 0 Repayment of borrowings 0 0 Net cash provided by (used in) financing activities (73) 0 (142)(142)Net increase (decrease) in cash and cash equivalents 12,237 (8,155 2,991 11,146 Cash and cash equivalents at the beginning of the financial year 9,701 15,894 9,701 (6,193)Cash and cash equivalents at the end of the period 21,938 7,739 12,692 4,953

### NOTES: MATERIAL VARIATIONS PROJECTED BUDGET TO ORIGINAL BUDGET

### **Cashflows from Operation Activities**

### Note A <u>Income</u>: Grants - Operating - \$4.13 million favourable

- This variation is due to grant funds for storm events that has been carried forward from the 16/17 financial year for \$920K
- A number of grants that were budgeted in 17/18 but recognised in 16/17 for \$360K so removed from 17/18
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### July 2017

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### August 2017

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#### November 2017

- Recognition of costs for Long Jetty Restoration of \$4,086,205 as a result of receiving grant - Unfavourable
- Increase cost of leachate management due to wet weather and removal of stormwater bund in Cell 4 of \$71,000 - Unfavourable

### **Cashflows from Investing Activities**

### Note D - Payments for property, infrastructure, plant and equipment \$4.79 million decrease

### July 2017

 Capital expenditure Carried forward from 16/17 \$1,322,000 – Unfavourable

### August 2017

- Footpaths Renewal additional funds for Ogilvy Street \$107,812 Unfavourable
- Federal Blackspot Program announced funds \$360,728 for Farmers Road Dumbalk – Unfavourable
- Federal Blackspot Program announced funds \$152,618 for Old Thorpdale Road, Mirboo North – Unfavourable
- Tompkins Road budget transferred from remaining Black Spur funds \$400,212 - Unfavourable
- Reduction in Roads Reseal Preparation due to not doing program any longer \$255,390 – Favourable

### September 2017

- Reduction in Footpaths Renewal 108,000 Favourable
- Reduction in Guard Rails \$40,000 Favourable
- Reduction in Line Item reallocation \$102,000 Favourable
- Reseals increased by \$400,000 Unfavourable
- Reseal Prep reduced \$74,000 Favourable
- Sealed Rehab program reduced \$50,000 Favourable
- Addition of Poowong South Road \$135,000 Unfavourable
- Reduction in Playgrounds replacement program \$37,000 Favourable
- Reduction in RSL/Carinos Land and Library Hub Investigation \$25,000 Favourable
- Reduction in Buildings Renewal Program \$35,000 Favourable

#### October 2017

- Decrease in IT Capital Works \$109,576 Favourable
- Decrease in Footpaths Renewal \$23,637 Favourable
- Decrease in Recreation Korumburra Skate Park \$50,000 Favourable

- Increase in Fish Creek Netball Courts \$260,000 Unfavourable
- Decrease in Roads Reseals \$1,091,434 Favourable
- Increase in Roads Reseal Preparation \$1,089,436 Unfavourable
- Decrease in Plant Purchases \$23,659 Favourable
- Decrease in Fleet Purchases \$200,586 Favourable

### November 2017

- Port Welshpool Caravan Park Toilet Block reduction \$376,419 Favourable
- Waratah Bay Caravan Park Toilet Block reduction \$142,694 Favourable
- Bair Street Streetscape expenditure carried forward to 18/19 \$4,554,890
   Favourable
- Increase in Road Reseals program \$200,000 Unfavourable
- Reduction in Roads Reseal Preparation \$200,000 Favourable
- Increase in Sealed Rehabilitation Program \$1,038,361 Unfavourable
- Budget established for Grand Ridge Road \$40,000 Unfavourable
- Increase in budget for Foster Streetscape (Main and Station Street)
   \$250,000 Unfavourable
- Carry forward of funds for Bena Kongwak Bridge \$1,740,000 –
   Favourable
- Carry forward of funds for Baromi Park Masterplan & Associated Works \$180,000 – Favourable
- Carry forward of funds for Venus Bay Skate Park \$115,000 Favourable
- Carry forward of funds for Venus Bay Environmental Projects \$110,000 Favourable
- Carry forward of funds for Korumburra Recreation Centre \$75,000 Favourable
- Carry forward of funds for Korumburra Recreation Reserve \$170,000 Favourable
- Carry forward of funds for Leachate Waste Evaporation System \$351,556
   Favourable
- Reduction in Yanakie Caravan Park Capital \$99,134 Favourable

## SECTION 2 – ANNUAL YEAR TO DATE FINANCIAL ANALYSIS

This section analyses the implications of the year to date performance and the projected outcome for the financial year.

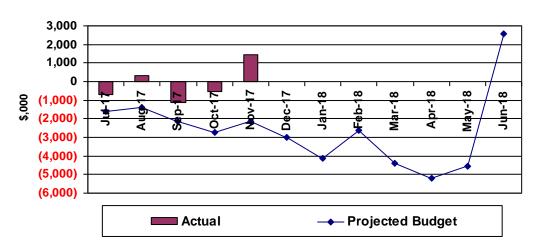
### **Operating Performance**

Operating Budget \$2.12 million Deficit for the period Jul-17 to Nov-17

Operating Result \$ 1.44 million Surplus for the period Jul-17 to Nov-17

The operational result varies by \$3.56 million to the projected year to date budget. This variation is due to timing of actual costs to year to date budgets.

### Operating Performance (\$'000)



### **Capital Performance**

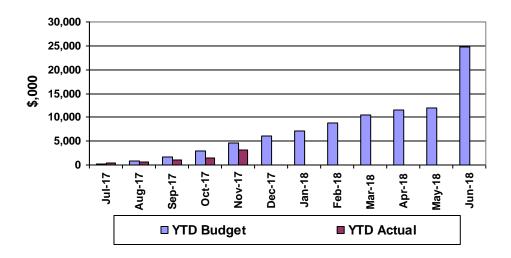
Capital Budget \$ 4.65 million for the period Jul-17 to Nov-17

Actual Expenditure \$ 3.06 million for the period Jul-17 to Nov-17

Capital Expenditure \$ 1.59 million behind year to date budgets

The Capital Works Program is running behind year to date budgets.

### Capital Performance (\$'000)



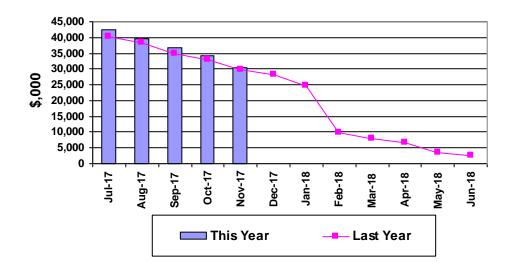
### **Rate Debtors**

Outstanding 17/18 \$30.52 million as at Nov-17

Outstanding 16/17 \$29.74 million as at Nov-16

The outstanding rates as at 30 November 2017 has parity to last year.

### Rate Debtors (\$,000)



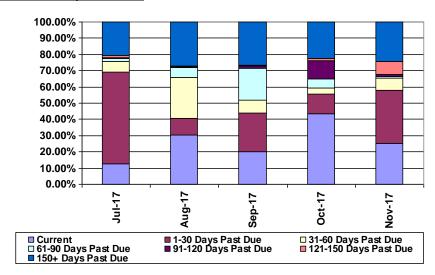
### **Other Sundry Debtors**

Outstanding 17/18 \$ 0.86 Million as at Nov-17

Outstanding 16/17 \$ 0.98 Million as at Nov-16

The Current and 1-30 Days Past Due make up approximately 58% of total debtors outstanding. Caravan Park holders who have entered into payment arrangements make up a large proportion of the remaining outstanding.

### **Other Sundry Debtors**



### **SECTION 3 – LONG TERM FINANCIAL PLAN ANALYSIS**

This section benchmarks and strategically analyses the financial impact of the year's projected financial results against the adopted Annual Budget, Long Term Financial Plan and the Long Term Financial Strategies key performance indicators.

The Long Term Financial Plan analysis report compares the current 2017/18 Budget and Long Term Financial Plan forecasts to the original plan. The Annual Budget & Long Term Financial Plan was adopted for 2017/18 on 28 June 2017.

The lines in the following graphs are as follows:

- Original plan Green line Original 2017/18 Budget and Long Term Financial Plan
- Current Plan Purple line 2017/18 Draft Budget and Long Term Financial Plan

### Operating Result (including gain / loss on asset disposals)

The projected operating results in the forward budget are showing a significant improvement to that adopted in the original 2017/18 budget.

The main reason for the strengthened underlying result is due to a review of forward budget depreciation assumptions around asset valuations and the methodology employed, asset lives and depreciation rates. Following this review, forward depreciation estimates were significantly reduced which has resulted in the corresponding improvement in the operating result.

Depreciation is a non-cash expense which represents the reduction in the value of an asset over time, due in particular to wear and tear.

Even though depreciation is a non-cash expense, it is a material expense and is reported in the Operating statement each year accounting for approximately \$12M or 18% of our total operating expenditure.

The result of the review is reflected in the graph below with an improvement in operating results for each of the years in the long term plan.

### Operating Result (\$,000)

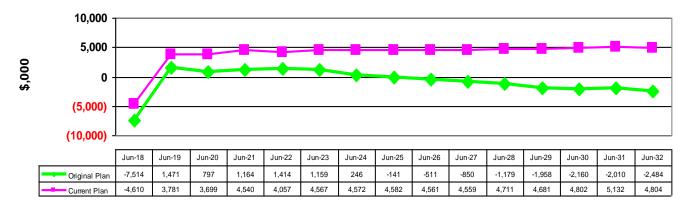


### **Operating Result before Capital Funding**

The operating result before capital funding is sometimes referred to as the underlying financial result. Capital grants and contributions that artificially improve the operating result are removed to disclose the true underlying financial result.

The underlying result shows more clearly the income sources relative to the expenses for Council's recurrent operating activities. The current plan's underlying result projection has significantly improved as a result of the review of depreciation estimates in the forward plan. Consequently, the reduction of future depreciation estimates has had the effect of increasing the Operating result before capital funding.

### Operating Result before Capital Funding (\$,000)



### **Capital Expenditure**

The 2017/18 budget was adjusted to take into account the financial ramifications of carrying forward funds for projects that were not completed by 30 June 2017. In total, \$1.32 million was carried forward from 2016/17 identified at financial year end.

The current year's Capital expenditure is projected to be \$4.79M less than the Original plan. This is due in part to a number of projects originally planned for 17/18 now being carried forward to the 18/19 financial year. These have been listed below;

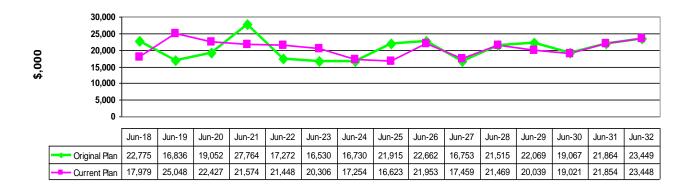
- Carry forward of funds for Bena Kongwak Bridge \$1,740,000
- Carry forward of funds for Bair Street Streetscape \$4,554,890
- Carry forward of funds for Baromi Park Masterplan & Associated Works \$180,000
- Carry forward of funds for Venus Bay Skate Park \$115,000
- Carry forward of funds for Venus Bay Environmental Projects \$110,000
- Carry forward of funds for Korumburra Recreation Centre \$75,000
- Carry forward of funds for Korumburra Recreation Reserve \$170,000
- Carry forward of funds for Leachate Waste Evaporation System \$351,556

For a detailed list of capital changes in 2017/18, please see Note D – Payments for property, infrastructure, plant and equipment under Cashflows from Investing Activities section on page 10.

In the forward years of the plan there have been movements of projects between years as well as new projects being included and some projects being removed as part of the first draft budget preparation for 2018/19. Over the 15 years there is a gross \$1.69M increase in funding requirements for the capital works program.

The change in net cash funding requirements (includes changes to both capital expenditure and associated capital income sources) for the capital works program over the 15 years is actually \$127,000 less than the Original budget.

### Capital Expenditure (\$,000)

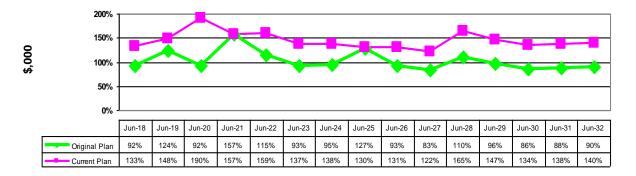


### **Sustainability Index for Capital Assets**

The 'Sustainability Indicator' assesses asset renewal and upgrade expenditure spend effort over a period of time. The indicators across the plan have improved significantly when compared to the original budget due largely to the review of depreciation exercise mentioned earlier. As the forward plan depreciation estimates have decreased, the amount of renewal / upgrade expenditure as a proportion of this depreciation has increased.

As a result of the depreciation changes, the sustainability index is within Councils strategic range for each of the years of the Long Term Plan.

### Sustainability Index



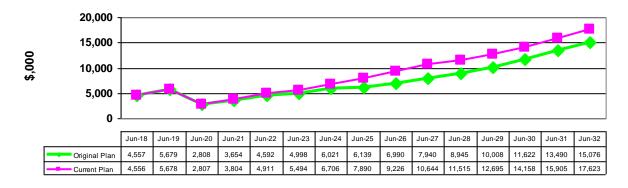
### **Underlying Liquidity**

Underlying liquidity represents cash and investments at a point in time excluding internal reserves.

The current plan's forecast underlying cash position is slightly stronger than that of the original plan.

Due to the inherent volatility of debtors and creditors on the cash position at any point in time, the underlying cash is always assessed in conjunction with the underlying working capital ratio.

### Underlying Liquidity (\$,000)

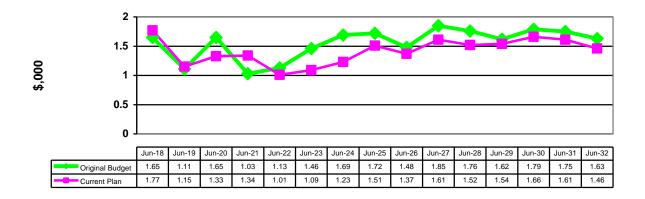


### **Underlying Working Capital Ratio**

The underlying working capital ratio assesses the relationships between current assets and liabilities in the Balance Sheet after excluding cash backed reserves. It is a very important strategic financial indicator.

The underlying working capital ratio across the plan is comparable to the original plan with a slight improvement in the first two years and fourth years with each other year being marginally weaker. Year 2021/22 is the year of focus for Council as they begin their 2018/19 budget deliberations to ensure that the Underlying Working Capital ratio does not fall below 1.0.

### **Underlying Working Capital Ratio**



### Conclusion

Figure 1 below displays the key financial performance indicators that Council use to financially assess its ongoing financial integrity. These are detailed in Council's Long Term Financial Strategies document and strategy number 9 sets the desired target thresholds as follows:

- Underlying working capital ratio greater than 1.25
- Underlying result greater than 0.0
- Financial sustainability indicator greater than 95%
- Self-financing greater than 20%
- Indebtedness less than 40%
- Total debt as a % of rate revenue less than 60%
- Debt service costs as a % of total revenue less than 5%

Ratios coloured green denote that Council is achieving or exceeding its target and presents as a low risk. Ratios coloured yellow denote that the desired target has not been achieved but needs to be monitored and presents as a medium risk. Ratios coloured red indicate either short term / immediate sustainability concerns and need to be carefully understood and addressed as a matter of priority.

Analysis of ratios in the red can identify that the ratio is acceptable due to certain circumstances beyond Council's control and is just a temporary blip on the radar. This was the case for the Underlying result in 2017/18 in the adopted budget due to a large portion of grant funds that were expected to be received in 2017/18 were actually received early in 2016/17.

Figure 1 represents the performance indicators that were adopted as part of the 2017/18 budget process.

| 2017/18 Original Budget                      | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Financial performance                        |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Underlying result                            | -13.32% | 2.40%   | 1.25%   | 1.81%   | 2.14%   | 1.71%   | 0.36%   | -0.20%  | -0.70%  | -1.13%  | -1.54%  | -2.48%  | -2.68%  | -2.42%  | -2.93%  |
| Underlying Working Capital                   | 1.65    | 1.11    | 1.65    | 1.03    | 1.13    | 1.46    | 1.69    | 1.72    | 1.48    | 1.85    | 1.76    | 1.62    | 1.79    | 1.75    | 1.63    |
| Funding capacity                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Self-financing                               | 20.92%  | 25.85%  | 28.95%  | 31.09%  | 26.94%  | 27.21%  | 26.60%  | 28.47%  | 26.99%  | 26.35%  | 26.33%  | 25.85%  | 25.80%  | 26.25%  | 26.04%  |
| Sustainability Index                         | 92%     | 124%    | 92%     | 157%    | 115%    | 93%     | 95%     | 127%    | 93%     | 83%     | 110%    | 96%     | 86%     | 88%     | 90%     |
| Borrowing capacity                           |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Indebtedness                                 | 11.83%  | 3.24%   | 3.29%   | 3.33%   | 3.36%   | 3.41%   | 3.46%   | 3.50%   | 3.55%   | 3.60%   | 3.65%   | 3.70%   | 3.74%   | 3.76%   | 3.79%   |
| Total Debt as a % of Rate revenue            | 8.17%   | 7.96%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   |
| Debt servicing costs as a % of Total revenue | 0.22%   | 0.22%   | 0.08%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   |

Figure 2 displays the current status of key financial indicators for the 2017/18 Draft Budget / Long Term Financial Plan. The updated performance indicator table is the result of an internal budget process and represents Council's first draft budget for 2018/19 that Council will consider on the 20<sup>th</sup> December. The overall plan is stronger than the original budget as the ratios that were coloured red have been addressed and the underlying results are stronger across the plan.

### Figure 2

| Proposed Budget                              | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 | 2022/23 | 2023/24 | 2024/25 | 2025/26 | 2026/27 | 2027/28 | 2028/29 | 2029/30 | 2030/31 | 2031/32 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Financial performance                        |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Underlying result                            | -7.58%  | 6.02%   | 5.78%   | 7.02%   | 6.15%   | 6.72%   | 6.59%   | 6.42%   | 6.26%   | 6.08%   | 6.14%   | 5.93%   | 5.95%   | 6.19%   | 5.67%   |
| Underlying Working Capital                   | 1.77    | 1.15    | 1.33    | 1.34    | 1.01    | 1.09    | 1.23    | 1.51    | 1.37    | 1.61    | 1.52    | 1.54    | 1.66    | 1.61    | 1.46    |
| Funding capacity                             |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Self-financing                               | 30.81%  | 30.78%  | 29.09%  | 30.63%  | 26.98%  | 29.28%  | 26.84%  | 27.34%  | 27.40%  | 26.76%  | 26.02%  | 25.54%  | 25.52%  | 25.96%  | 25.66%  |
| Sustainability Index                         | 133%    | 148%    | 190%    | 157%    | 159%    | 137%    | 138%    | 130%    | 131%    | 122%    | 165%    | 147%    | 134%    | 138%    | 140%    |
| Borrowing capacity                           |         |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
| Indebtedness                                 | 12.37%  | 3.81%   | 3.86%   | 3.88%   | 3.91%   | 3.94%   | 3.98%   | 4.01%   | 4.05%   | 4.09%   | 4.12%   | 4.16%   | 4.19%   | 4.20%   | 4.21%   |
| Total Debt as a % of Rate revenue            | 8.14%   | 7.96%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   |
| Debt servicing costs as a % of Total revenue | 0.22%   | 0.20%   | 0.08%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   | 0.00%   |

The dip in underlying results in 2017/18 is largely attributable to having to bring to account \$4.54m Victoria Grants Commission allocation for 2017/18 in the prior financial year (2016/17) because it is required to be accounted in June 2017 when it was received. The forward underlying result indicators are stronger in the current 2017/18 Long Term Financial Plan when benchmarked against the 2017/18 original plan.

The main reason for the strengthened underlying result performances is due to a review of forward budget depreciation assumptions around asset valuations and the methodology employed, asset lives and depreciation rates. Following this review, forward depreciation estimates were significantly reduced which has resulted in the corresponding improvement in the underlying result.

The underlying working capital ratio across the plan is comparable to the original plan with a slight improvement in the first two years and fourth years with each other year being marginally weaker. Year 2021/22 is the year of focus for Council as they begin their 2018/19 budget deliberations to ensure that the Underlying Working Capital ratio does not fall below 1.0.

The 'Sustainability Indicator' assesses asset renewal and upgrade expenditure spend effort over a period of time. The indicators across the plan have improved significantly when compared to the original budget due largely to the review of depreciation exercise mentioned earlier. As the forward plan depreciation estimates have decreased, the amount of renewal / upgrade expenditure as a proportion of this depreciation has increased.